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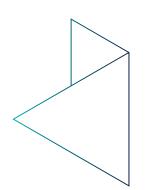
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# THE MESSAGE FROM THE CHAIRMAN



**BUILDING FUTURES WITH IMPACTS** 

Dear esteemed clients and Partners,

As the Chairman of Coteccons -Vietnam's No.1 construction firm, I'm thrilled to share that our company is celebrating 20 years of success. We've built more than just buildings; we've created safe, comfortable, and meaningful spaces that people live and grow healthily within.

We're not just about concrete and steel. We're about building a future where everyone thrives. Our projects are more than structures; they're places where memories are made and futures are shaped.

Safety is at the core of everything we do. We employ the latest technologies to ensure our sites and the environment are protected. By fostering a supportive and enriching workplace, we empower our team to deliver their best work, creating projects that are impactful and filled with purpose.

I am also proud to inform that this year, Coteccons has been recognized and included in the prestigious Fortune Southeast Asia 500 list. This accolade is a testament to our unwavering commitment to excellence and the hard work of our dedicated team.

We focus not only on serving businesses but also on enriching the lives of end consumers. Every brick laid is a step towards improving lives. Our dedication to doing good for people and the planet is not just talk; we live it every day. Every building we construct is a step toward a better world.

Our approach to Environmental, Social, and Governance (ESG) is not just practical; it is our pledge to bring true comfort to life.

We did not just build; we transformed visions into reality. The next 20 years will be a transformative era where we will re-future the construction industry. With the position of industry leader and a global brand, we are poised to introduce groundbreaking innovations and sustainable practices that will set new benchmarks.

The future isn't set in stone. It's what we build together, starting now. If we can dream it, we can build it. Let's make the next 20 years even more amazing. Join us and let's build a future to be proud of.

Cheers,

**BOLAT DUISENOV** 

President Of Coteccons





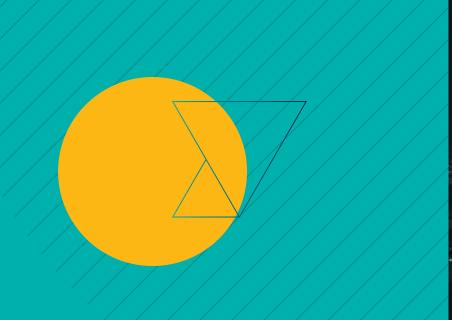


# A LEADER IN CONSTRUCTION WITH GREEN, CLEAN, SUSTAINABLE, WORLD-CLASS STANDARDS.

Housing is a basic human need. Providing human basic needs with advanced, world-class construction solutions, Coteccons ensures the sustainable development of the environment and society.

Let's start growing high with Coteccons - a leader and pioneer in building green, clean, and sustainable futures for the world.





### **COTECCONS - BUILDING FUTURES**

### **BUILDING GREEN FUTURE**

With more than 20 years of establishment and steady development, Coteccons has provided total, human-centric and sustainable construction solutions that help building futures. Coteccons replaced dusty construction with clean, green and sustainable foundations to harmonize with human development.

As a leader, we've transformed and kept raising the standard bars to build up a better building industry. With strong financial capacity, a team of dedicated engineers and experienced experts, Coteccons is a contractor trusted by Investors in Vietnam.

We provide comprehensive solutions with consistent quality throughout all stages, for all segments including: Residential, Commercial, Hotel, Infrastructure and Industrial. Listed on the Vietnam stock market in early 2010, to date, we have equity capital of 8,407 billion VND, we lead Vietnam's construction to global expansion.

Therefore, Coteccons does not only build beacons of prosperous development, bu

To Coteccons, a leader is the one that builds a better world. With a leading position, Coteccons has promoted research, development and application of science and technology to create lasting value, sustainable for society, helping the construction industry become more modern, greener and cleaner.







**SCOPE OF ACTIVITIES** 

2.500+

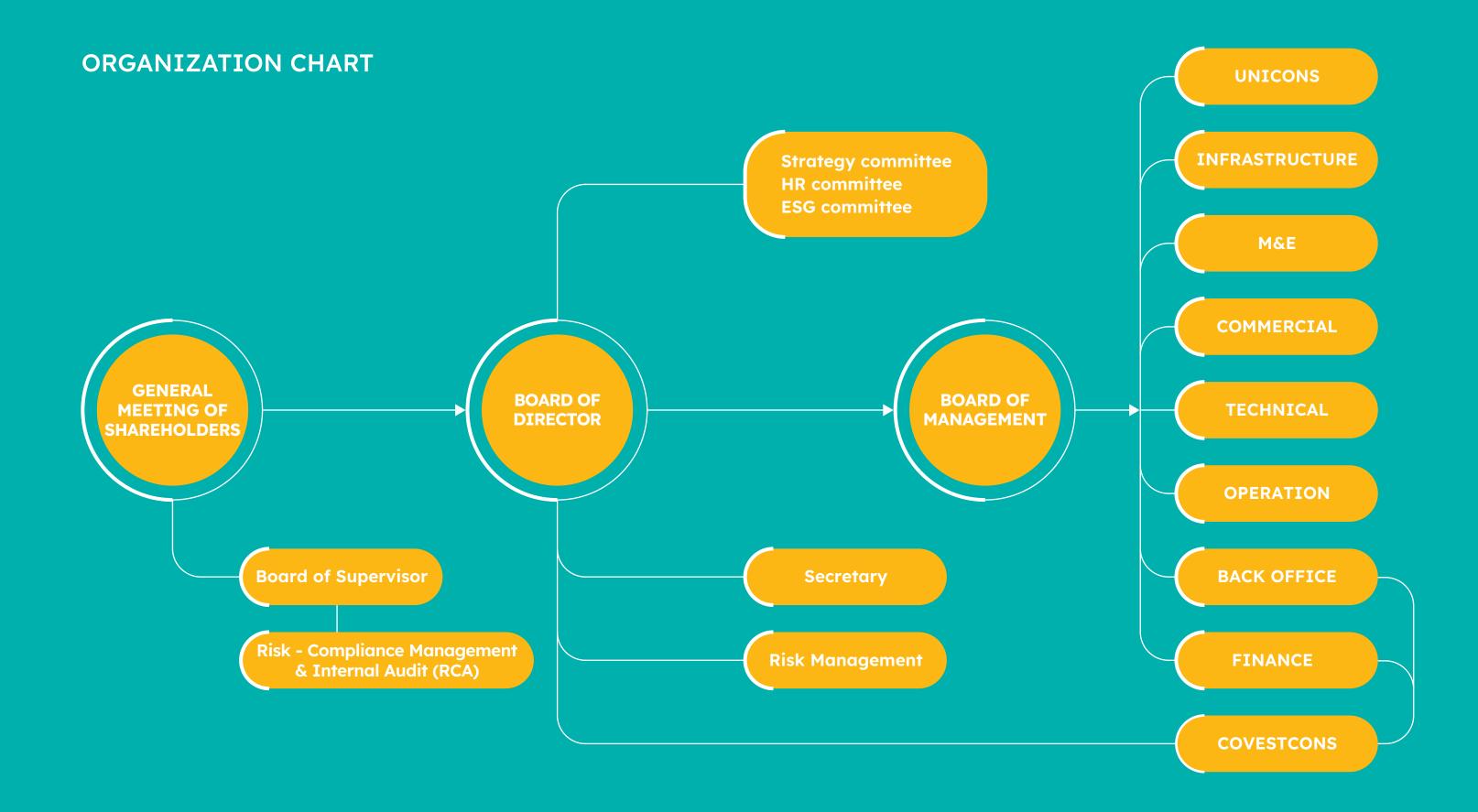
Coteccons engineers and employees

# 800+ Projects

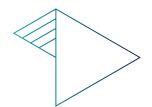
INDIA • LAOS • MYANMAR • CAMBODIA

### FINANCIAL CAPACITY

	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Total Assets	4,863	7,815	11,741	15,877	16,823	16,119	14,157	13,924	18,965	21.652
Equity	2,527	3,243	6,234	7,307	7,962	8,470	8,399	8,247	8,214	8.407









### MR. BOLAT DUISENOV

CHAIRMAN OF THE BOARD

Mr. Bolat became Chairman of the Board of Directors of Coteccons Construction Joint Stock Company, the largest construction company in Vietnam, in 2020. Being with Coteccons for more than eight years as an investor and board member of the Board of Directors, he sets international standards for the company in order to create the highest value for customers.

He focuses on building a bright future for Coteccons by improving business strategies and ensuring that safety remains a core factor in business operations as well as ensuring that the Company always meets its expectations as well as customer expectations.

Also, Mr. Bolat is the co-founder and General Director of Kusto Vietnam. This private equity fund has contributed to the success of many domestic market leading companies through growth capital financing. He has also served as a member of the Board of Directors of several private and public companies, and participated in managing investments of more than 1 billion USD.





# MR. VO HOANG LAM CHIEF EXECUTIVE OFFICER

Having been with Coteccons since the early days, Mr. Vo Hoang Lam has more than 17 years of working, management and executive experience through many key positions from Project Manager, Division Director, at Coteccons. In 2019, he was Deputy CEO of Unicons and was officially promoted to the position of CEO of Unicons in November 2020.

In addition, he was also Deputy CEO of Coteccons and was elected to the Board of Directors of Coteccons in April 2022. He became CEO of Coteccons in August 2022. He has cooperated with many major domestic and foreign investors and partners, and is recognized as one of the key leaders contributing to leading Coteccons to important milestones and becoming the No. 1 General Construction Contractor in Viet Nam. Mr. Vo Hoang Lam, together with the Executive Board and the Board of Directors, will continue to promote Coteccons' strengths to implement new improvements with the support of leading domestic and international experts in related fields.



## **COTECCONS**

**BUSINESS PHILOSOPHY** 

# UNIQUE BUILDING PHILOSOPHY: TO TRANSFORM THE FACE OF SOCIETY THROUGH BUILDING HUMAN CENTRIC, GREEN, CLEAN AND MORE SUSTAINABLE FUTURES

Construction is always the driving force of social development. But at the same time, according to research in recent years, the construction industry contributes up to 23% of air pollution, 40% of drinking water pollution, and 50% of landfill waste. The construction industry also accounts for 40% of energy use worldwide.

Coteccons is determined to change the existing problem of the construction industry by applying sustainable technologies to minimize and limit harmful effects on the environment.

With the FAST philosophy, Coteccons and its customers will together create sustainable futures.

E

### FINANCIAL CAPACITY, FLEXIBILITY

Coteccons has strong and stable financial resources, ability to improvise to complete assigned projects with stable quality at every stage, in accordance with initial commitments to customers. ASSURANCE ON SAFETY - QUALITY -SUSTAINABILITY

Putting safety first,
Coteccons is always
consistent on labor safety
standards and is committed
to maintaining the
standards at the highest
level. In addition, safety
for the surrounding living
environment is also a
criterion we pursue, so
construction projects by
Coteccons always ensure the
sustainable development of
society and people.

### SPEED AS THE PRIORITY CONSTRUCTION

Coteccons puts all its heart and soul into completing each project on schedule as committed. This is what has created the name and value of Coteccons' trust, today, in the future and forever.

### TECHNOLOG'

With the goal of building sustainable projects in harmony with the clean, green development of society, we are always a pioneer in applying technology across all stages from management operation to completion, to bring the highest value to customers and investor











To create a truly TRANSFORMATIONAL outcome for 2023 as the roadmap for 2021 - 2025, Coteccons has chosen the theme OWN IT as a specific motto for the Company and encourages action from each member of the staff. OWN IT at Coteccons can be generally understood as a proactive spirit to recognize, take responsibility, manage work, approach opportunities, and develop oneself without having to be constantly urged. By doing so, each individual will certainly reach higher achievements and victories. At the same time, a business in which each member has that spirit will resonate with a truly sustainable culture, strength, power, and common outcome. Therefore, from each Coteccons person to the entire collective, it is necessary to incorporate the following criteria into their awareness and actions:



### OWN

Proactively create opportunities and reach for higher results by thinking differently, being open to new values, daring to face challenges, going beyond the comfort zone...



### WIN

The desire to win provides strong motivation to pursue distant goals and big dreams, from which to build a realistic action roadmap compatible with the long-term strategy.



### NO POLITICAL

Eliminate all negative thoughts and attitudes that hinder the opportunity for good development, without judgment, without selfishness, without partial benefits... to move towards harmony with the collective, resonance with common values and create great results.



### **IMPACT**

Create a positive impact on the small world around you, contributing to creating long-term effects for your business and the wider area with a spirit of integrity and good qualities.



### **TRUST**

Build a common trust environment in which others can trust you and you can trust others. Thereby, motivate and empower others by trusting as well as being worthy of trust by being motivated and empowered.





### **KEY MILESTONES**

Converted operating model to Construction Joint Stock Company (Cotec) according to Decision No. 1242/ QD-BXD dated July 30, 2004 of the Minister of Construction.

2004

2006 2006 2008

Cooperating to build many large projects: RMIT University, The Manor, Grand View...

Attracting investment from large funds: Dragon Capital, Indochina Capital, Tainan Spinning. Increase charter capital to 120 billion VND.

Conquer the high-end real estate market with typical projects: Ho Tram Sanctuary, River Garden, The Center Point... On May 10, 2009, Ground breaking the Coteccons office building, 100% owned by Coteccons.

On January 20, 2010, Coteccons shares were listed and traded (CTD code) on HOSE.

On September 8, 2011, the general contractor contract for the Casino -The Grand Ho Tram complex project, the largest and most modern in the region, was signed by Asian Coast Development Ltd. (ACDL) is the investor.

2009 2011 2012

Signing a strategic cooperation contract with Kustocem Pte. Ltd. (Singapore) issued 10,430,000 shares (equivalent to 520 billion VND).

Increasing Coteccons' share ownership ratio in Unicons to 51.24% and officially operating under a corporate model.

Successful initial steps in the Design and Build (D&B) model. Many D&B contracts were signed with major investors: Masteri Thao Dien, Regina... Implemented many large D&B contracts.

Marking record high growth in revenue and profit.

Construction of Landmark 81 project one of the tallest buildings in the world.

In August 2017, construction started on the Casino Hoi An project with a total value of nearly 7,000 billion VND.

2015 2017 ZU18 2020

Completed The Landmark 81 project - a national symbol and one of the Top 10 tallest buildings in the world.

Completing the Vinfast automobile production complex in record time after 12 months of construction.

Continuing to maintain the position of No. 1 private enterprise in the construction industry, marking the 7th consecutive year leading this ranking

The company was also honored in the Top 50 Excellent and Largest Enterprises in Vietnam in 2019.

Ranked as one of the leading contractors in Vietnam in 2020 Restructuring the business, building a new foundation to adapt to market changes and orienting the development roadmap until 2025.

Ensuring quality and progress for all projects eligible for implementation despite great challenges from the Covid-19 pandemic with more than 20 projects successfully

Maintaining the No. 1 position in the Top 10 most prestigious construction contractors evaluated by Vietnam Report and belonging to the group of 20 companies with sustainable development index - VNSI.

handed over.

2021

2022

Implementing strong

innovation and achieving very positive business results even in the context of a challenging Vietnamese economy, especially the complex developments of the real estate market. This result confirms the correctness of the new strategy that the Company has

Ranked 34th in the Top 50 Best Enterprises in Vietnam conducted by VietnamReport and VietnamNet.

For the second consecutive year, it is present in the group of 20 companies with sustainable development index - VNSI.

Converting the fiscal year with the first cycle from January 1, 2023 to June 30, 2023 to promote a more appropriate pace of business development, moving towards dynamic and effective development according to the grand strategy.

Won the Top Enterprise Leading Diversity, Equity and Inclusion (DEI) award at the TOP 50 Typical Sustainable Development Enterprises in Vietnam 2023 Voting Program, organized by Nhip Cau Dau Tu Magazine.

2023



# **ACHIEVEMENTS**

Coteccons' pioneering capabilities and ability to innovate solutions for social issues have been recognized through prestigious achievements and awards. These exceptional accolades affirm our commitment to sustainable, green, and clean development, as well as our determination to make the construction industry a foundation for societal progress.

Let's explore the remarkable milestones that Coteccons takes pride in.











Awards And Recognition

2016

### PRIZE 3

The Tekla Asia BIM Awards, organized by Trimble Tekla

### **TOP 100**

Vietnam's largest enterprises, organized by VietNamNet Newspaper in collaboration with Vietnam Report Joint Stock Company

### **TOP 10**

Sustainable development enterprises, organized by the Vietnam Chamber of Commerce and Industry (VCCI)

2017

### **TOP 50**

Tax-paying enterprises in Vietnam

### **TOP 10**

Best annual reports, organized by the Ho Chi Minh City Stock Exchange (HOSE), Hanoi Stock Exchange (HNX), Investment Magazine, and Dragon Capital

### **TOP 40**

Most valuable brands in Vietnam, organized by Forbes Magazine

2018

# TOP 50 EIGHT CONSECUTIVE YEARS

Most Efficient Businesses in Vietnam, organized by Nhip[ Cau Dau Tu Newspaper 2019

### NO. 1

Top 10 Most Reputable Construction Contractors, organized by Vietnam Report Joint Stock Company

# TOP 15 THIRD CONSECUTIVE YEAR

Best Companies in Vietnam, organized by the Vietnam Chamber of Commerce and Industry (VCCI)

20120

# TOP 10 PRESTIGIOUS CONTRACTORS

Top 10 Construction Companies in Vietnam in 2020

### POSITION NO. 1 IN THE CONSTRUCTION INDUSTRY FOR THE 5TH CONSECUTIVE YEAR

Top 100 Best Places to Work in Vietnam in 2020, organized by Anphabe

2021

### NO. 1

Top 10 Most Reputable Construction Contractors, organized by Vietnam Report Joint Stock Company

### TOP 100 COMPANIES VOTED AS THE BEST PLACES TO WORK IN VIETNAM

(Anphabe)

### TOP 20 COMPANIES WITH SUSTAINABLE DEVELOPMENT INDEX (VNSI)

Program conducted annually by the Ho Chi Minh City Stock Exchange (HOSE) 2022

# TOP 1 BEST WORKPLACE IN THE CONSTRUCTION INDUSTRY

Awarded by Viet Research and Investment Newspaper.

### TOP 50 OUTSTANDING ENTERPRISES IN VIETNAM

Ranked by Vietnam Report and VietnamNet. This marks Coteccons' fifth consecutive year achieving this honor.

### TOP 20 SUSTAINABLE DEVELOPMENT ENTERPRISES

The Vietnam Sustainability
Index (VNSI) recognizes 20
listed enterprises with the
highest scores in implementing
sustainable development
strategies according to ESG
standards. Evaluation is
jointly conducted by HoSE,
the German International
Cooperation Organization
(GIZ), and the State Securities

20123

# TOP LEADING DIVERSE, EQUITABLE, AND INCLUSIVE (DEI) ENTERPRISES

at the TOP 50 Outstanding Sustainable Development Enterprises in Vietnam 2023 program, organized by Investment Bridge Magazine. This award recognizes

This award recognizes
Coteccons' commitment to
putting people at the center
of business activities and the
ESG (Environment, Social,
Governance) goals that the
company has chosen as its
development philosophy.

### **TOP 10**

Top 10 Construction
Contractors in 2023 as voted
by Vietnam Report.

2023

### **TOP 10**

Top 10 Best Places to Work in Vietnam in 2023 – Real Estate and Construction sector, announced by Vietresearch and Investment Newspaper.

### SECOND PRIZE

The Coteccons – CUBIC consortium won second prize with the highest score in the Workers' and Social Housing Design Competition.

### VNSI

Coteccons continues to be honored in the ranking of the Vietnam Sustainability Index (VNSI) by the Ho Chi Minh City Stock Exchange (HoSE).

# WE CHOICE EXCELLENCE IN SELF-IMPROVEMENT

Coteccons has surpassed many prestigious B2C enterprises to lead the "Excellence in Self-Improvement" category at the WeChoice Awards 2023.

This award is a source of pride for Coteccons' efforts and contributions in creating and spreading humanistic values, appropriately.

2024

HONORED IN THE FORTUNE 500 SOUTHEAST ASIA LIST





### MEMBER COMPANIES



### **UNICONS CONSTRUCTION** INVESTMENT COMPANY LIMITED

Business registration certificate

**Primary business sectors** 

Main Office Address/Contact Address

236/6 Dien Bien Phu Street, Ward 17, Binh Thanh District, Ho Chi Minh City

Chartered capital Ownership ratio

Ownership form

### **COVESTCOUS**

### **COVESTCONS COMPANY** LIMITED

**Business registration certificate** 

**Primary business sectors** 

Main Office Address/Contact Address

Chartered capital Ownership ratio

Ownership form



### SINH NAM METAL (VIET NAM) CO., LTD

**Business registration certificate** 

Primary business sectors

Main Office Address/Contact Address

236/6 Dien Bien Phu Street, Ward 17, Binh Thanh District, Ho Chi Minh City

Chartered capita Ownership ratio



Ownership form



### **UG M&E (VIETNAM) LIMITED**

**Business registration certificate** 

**Primary business sectors** 

Main Office Address/Contact Address

13 Street 38, Dong Nam Company Residential Area, Hiep Binh Phuoc Ward, Thu Duc City, Ho Chi Minh City, Vietnam

Chartered capital Ownership ratio

Ownership form



### MEMBER COMPANIES

### CTD FUTUREIMPACT JOINT STOCK COMPANY

**Business registration certificate** 

### Primary business sectors

### **Main Office Address/Contact Address**

Chartered capital Ownership ratio

**Ownership form** 

### **NEW PLAYROUND COMPANY LIMITED**

**Business registration certificate** 

### **Primary business sectors**

### Main Office Address/Contact Address

Chartered capital Ownership ratio

**Ownership form** 

**9** billion VND

### **SOLARESCO-1 COMPANY LIMITED**

**Business registration certificate** 

### **Primary business sectors**

Renting machinery and equipment, solar-powered hot water heaters, energyefficient machinery and equipment

### Main Office Address/Contact Address

47 Le Van Thinh Street, Quarter 5, Binh Trung Dong Ward, Thu Duc City, Ho Chi Minh City

Chartered capital Ownership ratio

15 billion VND

Ownership form

### **COTECCONS NEST COMPANY LIMITED**

**Business registration certificate** 

### **Primary business sectors**

Real estate business, land use rights under ownership, possession, or lease

### Main Office Address/Contact Address

Chartered capital Ownership ratio

Ownership form

**d** billion VND

### HED1 COMPANY LIMITED

**Business registration certificate** 

### **Primary business sectors**

### Main Office Address/Contact Address

Binh Thanh District, Ho Chi Minh City

Chartered capital Ownership ratio

**9** billion VND

Ownership form

### **COTECCONS** CONSTRUCTION, INC.

**Business registration certificate** 

### **Primary business sectors**

### Main Office Address/Contact Address

Chartered capital Ownership ratio

Ownership form

### **AFFILIATED COMPANIES**

### FCC INFRASTRUCTURE **INVESTMENT JOINT STOCK** COMAPNY

**Business registration certificate** 

Primary business sectors

Main Office Address/Contact Address

Chartered capital Ownership ratio

### **QUANG TRONG COMMERCIAL** JOINT STOCK COMPANY

### **Primary business sectors**

### **Main Office Address/Contact Address**

Chartered capital Ownership ratio

### **HITECCONS INVESTMENT** JOINT STOCK COMPANY

**Business registration certificate** 

### Primary business sectors

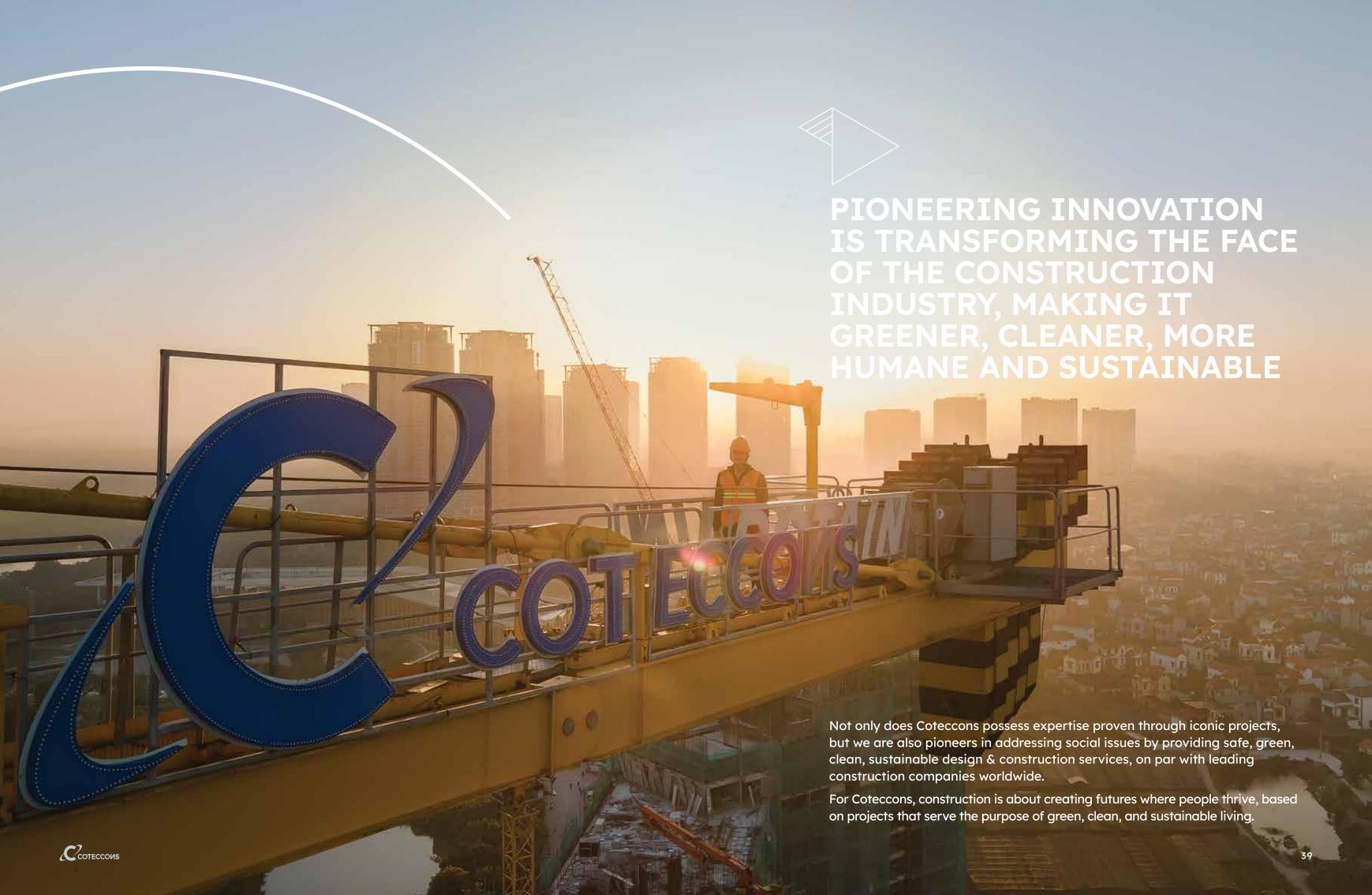
### Main Office Address/Contact Address

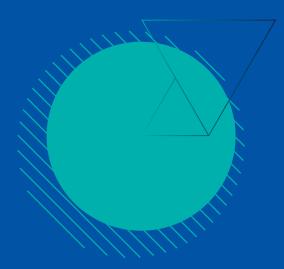
Chartered capital Ownership ratio





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### **OUR SERVICES**

COTECCONS, with its superior capabilities, goes beyond being an effective general contractor. It is also a pioneer in providing green, clean, and sustainable construction solutions that meet international standards.

Coteccons excels in offering not just a singular service but a comprehensive ecosystem that enables investors and project owners to reduce the burden of managing individual segments.

A comprehensive ecosystem with consistent quality at every stage:

- ▶ Design & Build General Contractor
- ► Mechanical & Electrical (M&E) Contractor
- ► Facade Design and Construction
- ► Design and Build (D&B) Contractor
- ▶ Bid Build Finance and Design Build Finance

Coteccons proudly stands among the few Vietnamese contractors capable of competing fairly with regional and international rivals.

We focus on building the "Coteccons Inside" positioning with 4 prominent values:

1

Construction solutions that meet environmental sustainability standards.

2

Diversification of service and product ecosystems.

3

Prioritising customer satisfaction and convenience.

4

Enhancing the provision of added value to customers.







# 2023 FISCAL YEAR IN KEY FIGURES



REVENUE

16.528 billion VND

(in 12 months of 2023)

14% increase compared to 2022, reflecting a stable outlook (Revenue for the first 6 months of 2024 under the new fiscal year reached VND 9,784 billion).



NEW CONTRACT VALUE SIGNED

18 261 billion VNI

Achieved by the end of 2023 with successful bids for over 50 projects.



NUMBER OF PROJECTS UNDER DEVELOPMENT

**64** projects nationwide



PROFIT AFTER TAX

188 billion VND

Achieved 795% compared to 2022.



BACKLOG CARRYOVER 2024-2025

24.000 billion VND



TOTAL SAFE WORKING HOURS

18.352.397 hours

No occupational safety incidents at any Coteccons construction site



REFORESTATION PROJECTS

10.175 trees 138.700 solanum procumbens

Contributed to reforestation and livelihood projects – restoring the ecosystem while supporting the livelihoods of people in Quang Binh, part of the Company's strong commitment to ESG.

### **BUILDTECH** -

Coteccons has risen to the forefront of the industry, trusted by investors and delivering value to clients. Coteccons has consistently undertaken large-scale projects with stringent requirements in terms of engineering, construction, safety and quality management standards. Coteccons's brand is elevated by the expertise, resources and competence of its workforce.

General Contractor Design & Build M&E FDI, EPC, Mega Infrastructure

# AREAS OF OPERATION

### **GLOBAL EXPANSION -**

CTD Global provides clients with services and plans in the capacity of a general contractor.

### -GREENTECH

Pioneering ESG practices in construction, Coteccons advances green initiatives and eco-friendly solutions with the 3-Re principle: - REDUCE - REUSE - RECYCLE to minimize impacts on our Planet. Notably, member company CTD Future Impact plays a strategic role in developing clean energy projects and designing energy-efficient solutions.

### -INVESTMENT

A modern non-bank financial institution built on the foundation of the latest technologies and solutions. Its primary mission is to provide financial support for projects in the fields in which we build and operate.

Social Housing
Precast
Data Center
Real Estate
Co-Investment

■ Furthermore, to strengthen the DIVERSIFICATION strategy, Coteccons continues to expand its operations in other product-service segments, notably the precast segment. Coteccons' precast team has conducted extensive research and surveys both domestically and in many foreign markets. The research, surveys, and preparation are carried out cautiously with a suitable roadmap so that the Company can take specific steps as soon as the market is ready.









### PROJECT APPROACH

SAFE, HARMONIOUS, AND MEETING THE HIGHEST SUSTAINABLE DEVELOPMENT STANDARDS OF VIETNAM AND THE WORLD.

WE ENSURE BOTH THE QUALITY AND SAFETY OF THE WORKS THROUGH OUR EXPERTISE AND EXPERIENCE IN CONSTRUCTION MANAGEMENT MEASURES AND MECHANISMS.

With a team of experienced engineers and workers in combination with the application of modern technical technology, Coteccons can always ensure safety in all stages of construction, in all projects that we undertake. Safety for personnel at the construction site. Safety for the surrounding environment throughout the construction process. And, safety for life.

### LEADING IN CONSTRUCTION QUALITY.

Certified according to the latest quality management standard, ISO 9001:2015

With experience in construction management of the most famous and quality projects in Vietnam, we always maintain quality management and ensure it at a high level. We coordinate with customers and other contractors to ensure that their expectations of project quality are met upon completion. By prioritising quality, our customers not only own the completed building but also a product of high-class quality.

PERFECT IMPLEMENTATION STRATEGY FOR PROJECTS COTECCONS, A BRAND TRUSTED BY CUSTOMERS FOR D&B PROJECTS.

Coteccons always strives to create the highest quality works with the shortest construction time to meet customer expectations.

Coteccons has now become one of the few domestic contractors that can compete with famous international construction corporations in the world. Coteccons has been and is continuing to implement large-scale projects with high standards of technique, works, safety and quality management.

The Coteccons brand is enhanced by the professionalism, resources and capacity of the staff.



# REMARKABLE CAPACITY PROVEN THROUGH ICONIC WORKS

Coteccons' construction and finishing capacity have been proven through iconic works, bringing Vietnam to the international level and raising Coteccons' position to the world level.

Coteccons is a leading expert in the field of basement and underground construction. We ensure both the quality and safety of the works through our expertise and experience in construction management measures and mechanisms.

We have applied the latest excavation techniques to basement construction. Our engineers and management team have delivered some of the most complex basements in Vietnam, including the six basements of The One project.

In terms of structural construction, Coteccons is the number one contractor in Vietnam. We have excellent engineers who always adhere to quality and technical standards in design. At the same time, we also ensure that safety and site control are always maintained.

At the Landmark 81 project, we demonstrated our capacity by constructing one of the tallest architectural

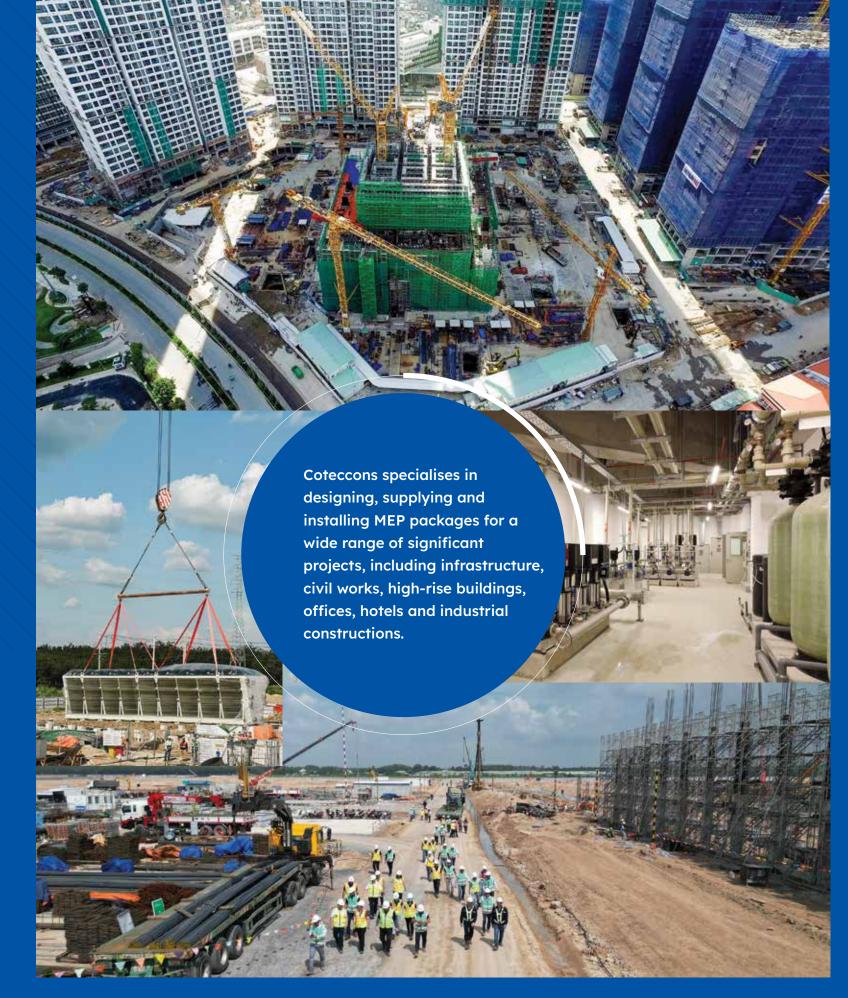
works in the world using advanced equipment and technology to develop in terms of structure.

In terms of interior or exterior surface finishing, we have proven that the company always leads the industry in terms of quality of finishing work. To achieve high quality, preparation and compliance with technical procedures and specifications are prerequisites that Coteccons always masters.

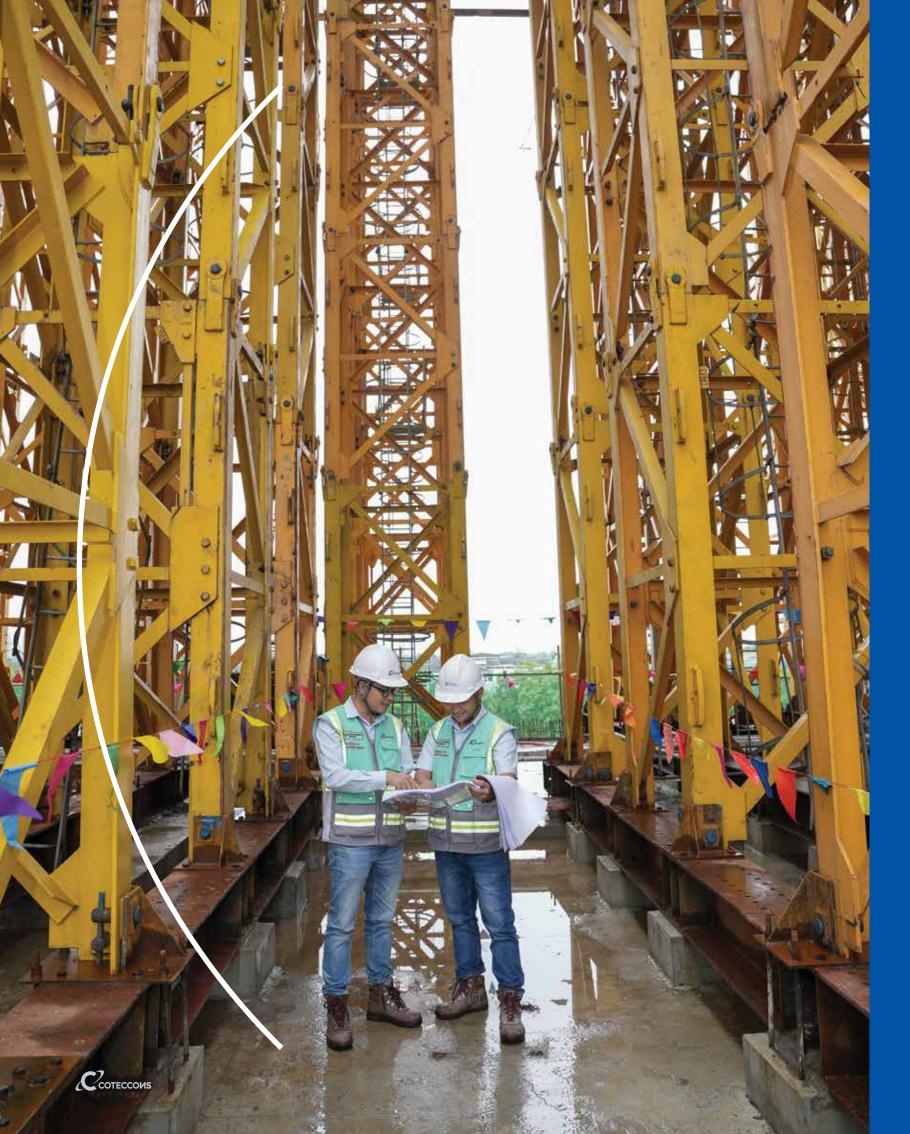
We have successfully applied specialised finishing coats with the latest products and technologies to ensure that the finished surface meets the requirements and expectations of customers. Coteccons has also successfully applied precast wall panels to improve the quality of wall finishing and enhance the overall efficiency of the works.

We possess the mechanical, electrical and plumbing (MEP) capabilities to undertake projects with the highest

To ensure that our progress aligns with the entire construction, we utilise advanced techniques like BIM in calculating work quantities and producing drawings to minimise any discrepancies during installation.







### **ENFORCEMENT CAPABILITIES**



### **HUMAN CAPITAL IS OUR MOST VALUABLE ASSET**

To achieve success and lead the development of the construction industry, people are the key factor at Coteccons. We focus on creating an ideal working environment, attracting quality talent to join the Coteccons family.

We nurture talent from top graduates and the best support staff in the industry from the most prestigious universities nationwide. Coteccons Training Center is integral to our DNA, where all Coteccons members participate in training courses on construction skills, management, engineering, and soft skills. Domestic and international experts teach in our training courses, following the best global standards applied across the industry.

The Coteccons family has a solid professional ethics foundation and understands that teamwork yields the best results. With a creative team approach, we often come up with new ideas to enhance productivity, quality, and safety.

3.500
SUBCONTRACTORS,
SUPPLIERS, AND
CONSTRUCTION TEAMS
ALWAYS ACCOMPANY
COTECCONS

**78**%

OF THE WORKFORCE HOLDS BACHELOR'S DEGREES OR HIGHER

95.000+ LABORERS

2.000+

ENGINEERS AND COTECCONS STAFF



### AT COTECCONS, SAFETY IS PARAMOUNT

HSE Department at Coteccons has extensive experience both domestically and internationally, ensuring labor safety on numerous projects.

The company continuously makes strong improvements to create the best working conditions and environment for employees, while also increasing labor productivity.

With an approach to safety starting from the design phase for each project, our goal is to achieve high safety standards, good quality, and timely delivery.

Every year, Coteccons invests in Health - Safety - Environment training, allowing us

to maintain an excellent record across the industry.

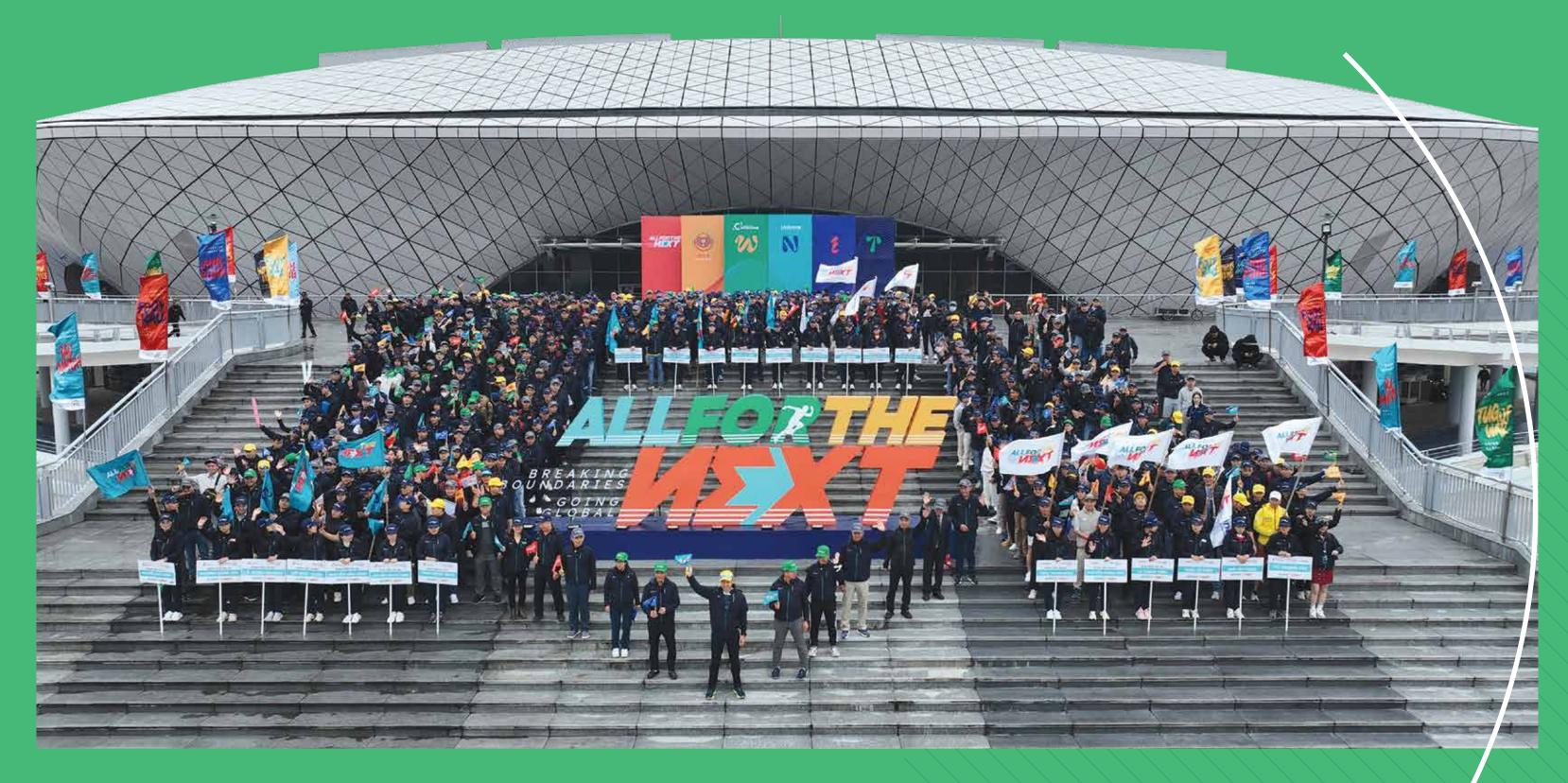
At Coteccons, we have established a system and management processes certified to international standards ISO 14001:2015, ISO 9001:2015, and ISO 45001:2018.

OVER 556 MILLION SAFE HOURS

## SPECIALIZED TRAINING IN CONSTRUCTION INDUSTRY SKILLS

The Labor Safety Committee has experience working both domestically and internationally.



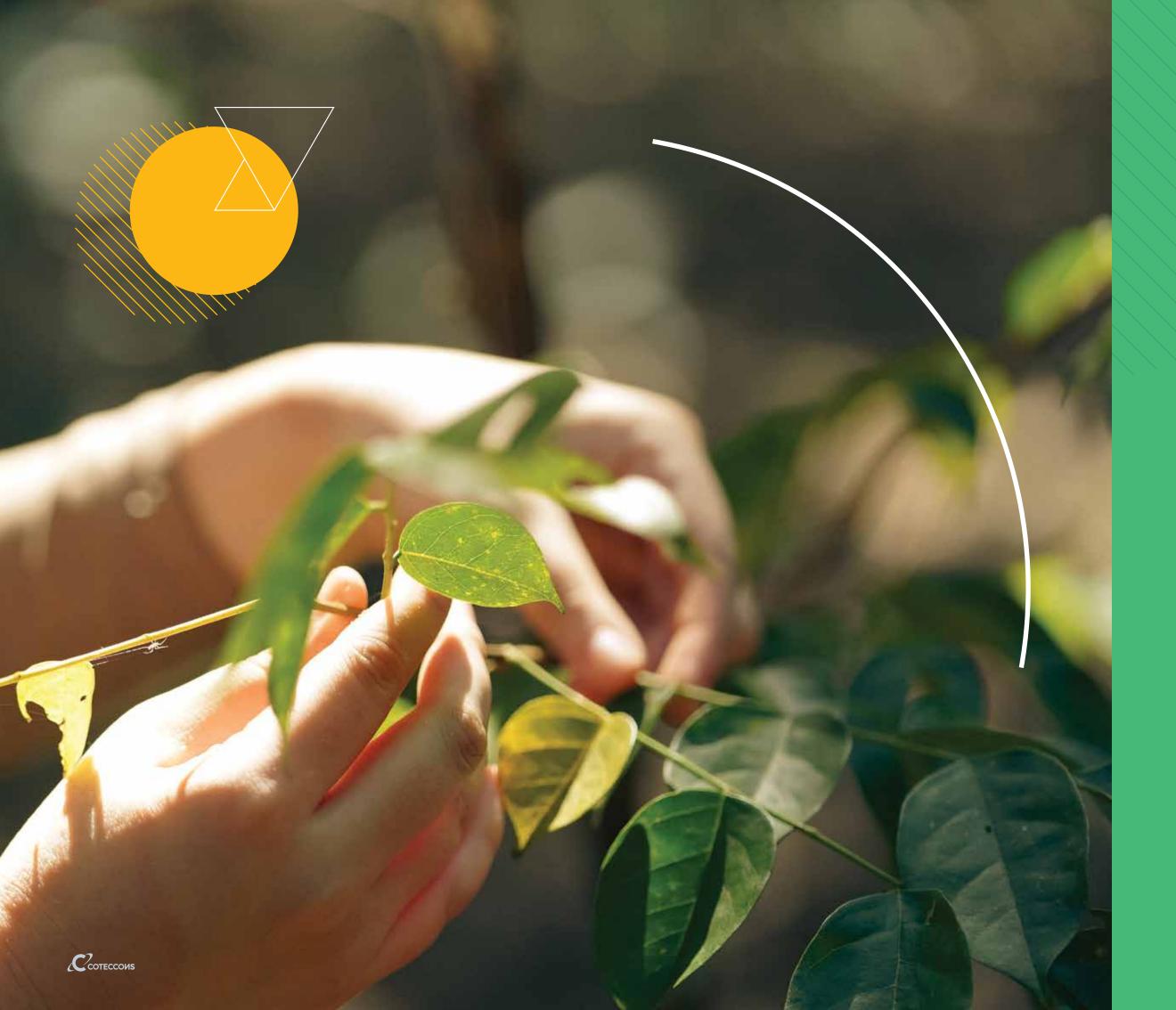


# SUSTAINABLE DEVELOPMENT CONTRIBUTING MORE THAN RECEIVING

At Coteccons, sustainable development is a strategic, directional activity that positively impacts the environment life, and people. ESG activities are not just to make Coteccons look better in the eyes of the community; we are serious, honest, and transparent in building a foundation from which society can start to follow suit, and from which we can all enjoy a better world.

By establishing an ESG subcommittee and selecting targets based on the United Nations' Global Sustainabl Development Goals, Coteccons is committed to building a greener, new world.





# EVALUATING THE IMPACT OF ESG ACTIVITIES USING THE GRI FRAMEWORK

Coteccons references the implementation of the Company's sustainable development with the latest GRI Standards to assess the current level and effectiveness. We are committed to implementing this reference, regardless of the circumstances. This result puts the Company in the Top 20 Sustainable Development Enterprises (VNSI) as assessed by HoSE, the German Corporation for International Cooperation (GIZ), and the State Securities Commission.

In the coming time, Coteccons will continue to improve to increase its contribution value and impact, and effectiveness in sustainable development according to the defined strategy.

ECONOMY						
GRI 201	GRI 202	GRI 203	GRI 204	GRI 205		
Economic performance	Market presence	Indirect economic impacts	Procurement practices	Anti- corruption		
ENVIRONMENT						
GRI 301	GRI 302	GRI 303	GRI 305	GRI 306		
Materials	Energy	Water	Emissions	Effluents and waste		
SOCIETY CONTRACTOR OF THE SOCIETY CONTRACTOR						
GRI 401	GRI 403	GRI 404	GRI 405	GRI 413		
Employment	Occupational health and safety	Training and education	Diversity and equal opportunity	Local communities		

# DEI AWARD

# RECOGNITION OF COTECCONS' ESG ACHIEVEMENTS



One of the most outstanding awards that Coteccons was recently awarded was the "Top Enterprise Leading Diversity, Equity and Inclusion" (DEI) award at the TOP50 Outstanding Sustainable Development Enterprises in Vietnam voting program. South 2023.

This is a recognition of Coteccons' relentless efforts in implementing sustainable development strategies into the practical life of the enterprise and becoming an enterprise that initiates pioneering ESG standards in the construction industry in Vietnam. Among them, the core philosophy is to put people at the centre of all development goals.

# TOGETHER WITH PARTNERS TO IMPLEMENT GREEN DEVELOPMENT

In 2022, one of Coteccons' proudest projects was the LEGO factory. This is the largest investment project ever made by the Danish company in Vietnam and is part of the LEGO Group's supply chain expansion strategy. The factory was officially inaugurated in VSIP III Industrial Park, Binh Duong, in early November 2022.

This is LEGO's first factory designed to be a carbon neutral facility. As the General Contractor, Coteccons is responsible for all construction, structural, mechanical and electrical, and finishing items for phases 1-5 with a total floor area of up to 163,000m² (GFA). Coteccons has applied the most advanced techniques to help LEGO achieve its carbon neutrality goal.

Previously, in an effort to spread the spirit of green development with its partners, Coteccons also implemented the action program "Light Up Life" for a green, clean, and beautiful environment at the Novaworld Phan Thiet construction site. This activity was in response to the GreenUp campaign, where Coteccons joined Novaland to clean up the beach in Tien Thanh commune, Phan Thiet with the participation of leaders of Phan Thiet City and contractors.







### FOREST GIVING GIBBONS

The white-cheeked gibbon, scientifically named Trachypithecus Hatinhensis, belongs to the Primate group, group IB, is extremely rare, and is classified as endangered in the Vietnam Red Book and the World Red Book. In Tuyen Hoa district, there are currently about 180 white-cheeked gibbons. Quang Binh province has been and is implementing many cooperation, management, and conservation models to raise awareness in the work of protecting and conserving this species.

Coteccons has completed the acceptance and monitoring of the Green Up project phase 1 - planting forests in the Phong Nha - Ke Bang Botanical Garden. 2,175 native forest trees planted in that phase have received soil and are developing well, creating a living environment for white aibbons.

Green Up is an initiative within the IMPACTD program – Coteccons' sustainable development program with the effort to minimise - offset the impacts on society and the environment. Coteccons will continue to maintain, aiming to increase the green coverage throughout the country to prevent natural disasters and floods, protect the environment, combat climate change, conserve biodiversity, and maintain natural ecosystems for future generations.







### **QUANG BINH LIVELIHOOD**

The "GreenUp" program is expected to be continued by Coteccons in the long term to increase green coverage throughout the country in order to prevent natural disasters, protect the environment, combat climate change, and protect the environment, maintain sustainable development of biodiversity and natural ecosystems for future generations.

Research and propose a Solanum Procumbent (sprawling eggplant) model on vacant land during the period when native trees have not yet formed a canopy (3-5 years) as a temporary solution for livelihoods for 3-5 years. The remaining 2,000 committed forest trees will be converted into 138,700 trees (Solanum Procumbent) to improve the lives of more than 35 households in Thach Hoa, Quang Binh.

Solanum procumbens is a valuable herbal medicine that has been recognized by Traditional Medicine as having the effect of stabilising liver cells and enhancing liver function. This medicine has a very good effect in supporting the treatment of hepatitis B.

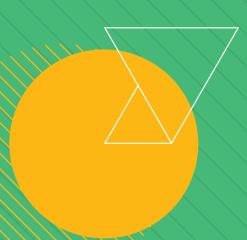
### SPREADING A GREEN LIFESTYLE

The most important part of sustainable development that is implemented on a regular basis and with quality is building awareness and making it a natural action of the community. Coteccons has put a lot of effort into achieving this goal on a large scale over the past year.









### **COTECCONS GREEN UP MARATHON**

This is considered Coteccons' most impressive activity, as it has had a major impact on many aspects.

The Marathon organised by Coteccons is themed Green Up with the desire to promote a healthy lifestyle through building a FUN - HEALTHY - GREEN run. This is not simply a race to win the championship but also contributes to spreading a green, sustainable - environmentally friendly lifestyle. Coteccons Green UP has been organised with 2 resounding running events: Quang Binh Marathon 2022 and Le Phong Binh Duong Half Marathon.

Through the two races, a total of more than 11,000 trees have been—planted by Coteccons, contributing to improving the environment. The races also utilised 4,000 old scaffolding from construction sites to recycle, make welcome gates, banners, and stages. This idea stems from the desire to create a green race, minimise polluting materials, and bring a new experience to runners.

The event's medals also convey a green message when made from 400 kg of recycled materials (straws, paper milk cartons, plastic cups/lids, etc.), collected by Coteccons and the Plastic People organisation, crafted using advanced technology. The running shirt from Faslink also uses nano air weaving fabric made from recycled materials from plastic bottles and shells, processed in factories that meet the GRS global recycling standards ensuring 100% environmental friendliness.







# "GREEN FRIDAYS" AT COTECCONS GROUP'S CONSTRUCTION SITES

Every Friday, the workers at the Le Meridien Resort & Spa construction site organize a Green Day. This is a joint activity to keep the construction site clean, creating a clean working environment even though everyone is busy after a hard day's work.

Green Day has continued to spread the strong messages of "Green – Clean – Safe" – "Green Office" to other projects as well as Coteccons' office environment and member companies.

### **BUILDING THE FUTURE GENERATION**

IN RECENT YEARS, COTECCONS HAS IMPLEMENTED MANY PROGRAMS IN CONJUNCTION WITH UNIVERSITIES TO PROVIDE STUDENTS WITH KNOWLEDGE AND OPPORTUNITIES FOR PRACTICAL ACCESS TO THE PROFESSION. THIS ACTIVITY IS PART OF THE GOAL OF CONTRIBUTING TO BUILDING A QUALITY HUMAN RESOURCE FOR THE FUTURE OF THE VIETNAMESE CONSTRUCTION INDUSTRY.

Each program is attended by the school's Board of Directors and leaders along with a large number of students. In the content of the seminar, representatives of Coteccons also provide real stories of the profession, the working environment, knowledge - skills needed for the present and the future, as well as answers to many questions for young people.

At the same time, through the above series of programs, Coteccons has also awarded hundreds of scholarships with material value VND 5 million/scholarship, in order to encourage promising students.

On another level, every year, Coteccons regularly organises internships for students from Ho Chi Minh City University of Science, Ho Chi Minh City University of Architecture, Hanoi University of Civil Engineering, etc. This activity aims to give 3rd and 4th-year students the opportunity to participate in projects, experience, learn, improve soft skills and gain practical experience at construction sites.

With the motto "Focusing on human development – Humans are the most valuable asset", these interns will be the next generation, the source of quality engineers who can join the Company right after graduation. This promises to be a young, talented team, trained in a structured manner, equipped with full knowledge and skills to contribute to "building future" with Coteccons.





### "GREEN UNIFORM" COLLECTION MADE FROM RECYCLED PLASTIC BOTTLES AND COFFEE GROUNDS

With a commitment to practising sustainable development, starting with the smallest actions, Coteccons introduced a new uniform collection using 100% recycled fabric from coffee grounds and plastic bottles. This is one of the green initiatives in Coteccons' IMPACTD Sustainable Development Program to implement environmentally friendly solutions.

The COTECCONS GREEN UNIFORM collection uses the brand's main colours: navy blue, teal blue, and gray, with a design that celebrates the youth, free spirit, creativity, and "substance" of the builder. The collection includes 4 designs: suits, shirts, polo shirts, and supervisor shirts to suit the needs of use from the office to the construction site.

The two materials used are Nanofabric (woven from 100% recycled plastic bottles) and coffee fabric (woven from recycled plastic bottles and coffee grounds). With coffee fabric, every 3 cups of coffee and 5 recycled plastic bottles are enough raw materials to create a shirt product. Notably, after a period of use, these fabrics can be recycled and reused to sew new designs, creating a closed loop that minimises waste discharged into the environment.

The above "green" fabrics are not only environmentally friendly but also have a breathable, quick-absorbing, and highly stretchable fabric surface, bringing a comfortable feeling to the wearer. Wearing the green uniform is the pride of Coteccons, especially since it spreads a meaningful message on the journey to create a sustainable and better future.



# PRIORITISING VULNERABLE COMMUNITIES

PHILANTHROPIC ACTIVITIES TARGETING
BENEFICIARIES, SUCH AS DISADVANTAGED
CHILDREN, ARE ALSO A CONSTANT PRIORITY
FOR COTECCONS.

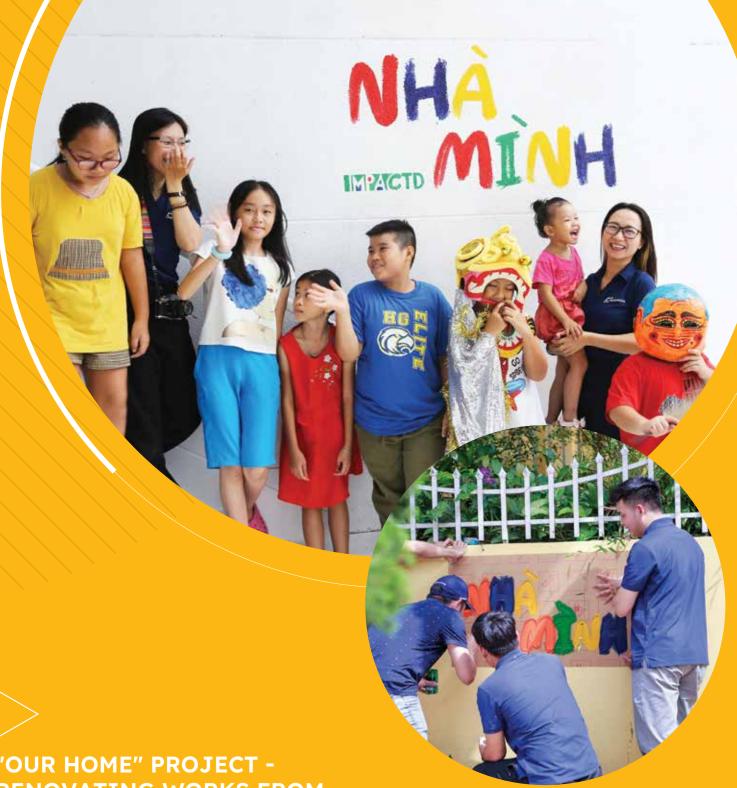




### **COTECCONS CONTRIBUTES TO A 20,000 KM JOURNEY**

DREAM UP is an activity on the sidelines of the Coteccons Quang Binh Marathon - Green Up, which is organised to build a running habit for employees. At the same time, the race also aims to raise funds to help disadvantaged children. Specifically, each kilometre run by Coteccons members recorded on the running application will contribute a corresponding amount of money to the DREAM UP children's charity fund. The fund will be donated to a number of orphans affected by the Covid-19 pandemic.





"OUR HOME" PROJECT RENOVATING WORKS FROM
OLD PAINT

OUR HOME utilises available expired or used paint to beautify old buildings with a friendly treatmen method, minimising harm to the environment.

With OUR HOME, Coteccons brings goodwill, care to join hands to put on a new coat of paint for the buildings and paint the cheerful colour of hope, with the belief that no matter where you are, wherever there is love, that place is OUR HOME.

n the near future, OUR HOME is expected to continue to be widely implemented, especially in the Northern and Central regions. The program is expected to renovate about 100 buildings, creating a brighter space or local people.





### "HARVESTING THE MOON TO THE VILLAGE" PROJECT

"HARVESTING THE MOON TO THE VILLAGE" IS A SPECIAL ANNUAL EVENT SERIES THAT COTECCONS ORGANISES ON THE OCCASION OF THE FULL MOON OF THE 8TH LUNAR MONTH, TARGETING DISADVANTAGED CHILDREN THROUGHOUT THE COUNTRY. IN ADDITION TO SPONSORING GIFTS AND SCHOLARSHIPS, VOLUNTEERS ALSO GO TO THE PLACE TO ORGANISE GAMES, ART PERFORMANCES, PREPARE FOOD TRAYS, AND HAVE FUN WITH THE CHILDREN.

### 2022

Ham Can Commune in Ham Thuan Nam District with 90% of the population being the Raglay ethnic group. The commune has 1,200 households, 4,200 people, 720 children of school age, 260 children from poor and near-poor households, and 20 orphans and disabled children. Local life is still difficult. Many children have not yet known about the Mid-Autumn Festival or carrying lanterns. With the support of the Nova World site. Manager Board and local authorities, Coteccons implemented "Harvesting the Moor to the Village" to bring a meaningful Mid-Autumn Festival to the children.

At the program, Coteccons representatives also awarded 20 scholarships to students who had made efforts to excel in their studies, encouraging them to continue their efforts to achieve their dreams

### 2023

In the second year of "Harvesting the Moon to the Village", Coteccons continued to carry out special trips, carrying joy to visit disadvantaged children in Mu Cang Chai district (Yen Bai), Bu Gia Map district (Binh Phuoc) and SOS Children's Village Ben Tre.

Our trip not only had the Moon Lady, the Moon Boy, lanterns, cakes, candy but also the loving hearts of Coteccons - Unicons and partners such as AnPR and Schneider Electric, Penetron - volunteers who bring the children a happy smile during the reunion season with folk games, art performances, bicycles, desk lamps or scholarships as a way of sharing and encouraging them to continue to fulfill their dreams, in any circumstances.



### "BUILDING TET"

### AND CARING FOR THE CONSTRUCTION WORKFORCE

THE CONSTRUCTION WORKFORCE - CONSTRUCTION WORKERS OFTEN WORK IN A HARSH ENVIRONMENT THAT REQUIRES MORE CARE. COTECCONS IDENTIFIES THAT CONTRIBUTING TO IMPROVING THE LIVES OF THIS FORCE IS ALSO AN IMPORTANT TASK IN SUSTAINABLE DEVELOPMENT.

In early 2023, Coteccons collaborated with the Dan Tri e-Newspaper, with the support of the Ministry of Labor – Invalids and Social Affairs, to implement the "Building Tet 2023" project synchronously at 60 Coteccons construction sites nationwide. The project comes from the consensus of a collective of over 2,000 engineers and employees and the responses from 500 partners of the Company.

"Building Tet 2023" brought 12,000 Tet gifts to workers working at construction sites right before Tet. In addition, Coteccons also organised many other activities such as haircuts at the construction site for workers, taking Tet photos, and giving away free bus tickets to their hometowns...

This practical and timely activity, both materially and spiritually, demonstrates Coteccons' respect for the component that is contributing to the construction of the works.

With that spirit, Coteccons is committed to building a sustainable working environment for the construction workforce through the following missions





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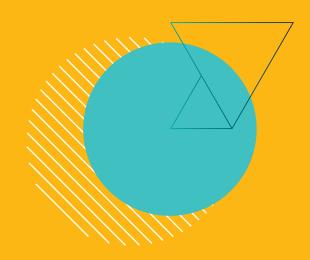
### ENSURING A SAFE WORKING ENVIRONMENT

Coteccons always puts safety first for construction sites. The company spends a lot of time and budget on ensuring safety of the workers. In addition, Coteccons' safety policies also require workers to comply with to ensure their own safety during the working process under the close supervision of the safety supervisors.

Coteccons also conducts periodic safety training courses (weekly) to ensure that the necessary safety information is updated for each stage, according to the weather, construction stage, or common errors increasing the attention as well as the reflex of worker in complying with safety regulations.

Our Social Policy is designed to address a wide range of issues and is in line with our commitment to creating a better society for all, including:

- Working environment
- Respect for Human Right
- Health and Safety for workers is a top priority
- Community engagemen



### PROVIDING SKILLS IMPROVEMENT TRAINING

Regular vocational training courses not only ensure the quality of Coteccons' projects but also help improve the skills of the construction force, thereby contributing to improving the quality of the Vietnamese construction industry in general when this workforce participates in building other works.

### PROVIDING A STABLE SOURCE OF INCOME, ENSURING LIVELIHOOD

Coteccons gives top priority to allocating financial resources and payment policies related to the workforce. The company is well aware that for construction workers, their and their families' livelihood depend entirely on the project situation as well as the payment policy of the contractors.

### BUILDING A FAIR, HUMANE AND KIND WORKING ENVIRONMENT

Coteccons' engineers work with the construction workforce based on the principles of equality, respect and kindness like any other partner. In addition to the activities showing care and gratitude, Coteccons also deploys communication methods to increase the effectiveness of interaction with the supervising engineers and to record the direct contribution of this force.

For example, at the LEGO factory construction site, workers can give feedback simply with a QR code posted throughout the construction site or call the hotline directly to connect with the safety supervisor in charge

Coteccons is a pioneer in creating two-way dialogue channels with the workforce. In the near future, this activity will be implemented synchronously on all Coteccons projects.













► INVESTOR Khoi Nguyen Education Group (Vietnam)

► PROJECT TYPE School

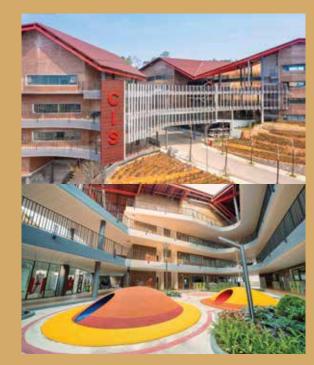
► TENDER PACKAGE General contractor

27.872m<sup>2</sup>, including 04 blocks, football field ► SCALE

and water supply and drainage system...



► CONSTRUCTION TIME October 2022



### LEGO'S FIRST GREEN FACTORY







### COMPREHENSIVE SOLUTION CREATES DIAMOND CROWN HAI PHONG WONDER

INVESTOR Doji Land - Doji Group (Vietnam

► PROJECT TYPE Apartment complex - hotel - commercial

471 1 1 1 2 0

1 45-storey hotel tower

1 39-storey apartment tower

3 basements with an area of 38,000m<sup>2</sup>

**CONSTRUCTION TIME** July 2022 - September 2023

Diamond Crown Hai Phong is developed on the expectation of creating a new symbol, with unique beauty, bringing a superior appearance and momentum to Hai Phong City. The scale of investment and breakthrough architectural art of this project also reach the prominent stature of the whole Asia

The project challenges the construction units the most in the Diagrid arch architecture combined with crystal blocks. In the world, the Diagrid column system is considered a top technique to create superior architectures, helping to achieve the most modern and luxurious beauty. Diamond Crown Hai Phong is the first project in Vietnam to apply this architecture.

Coteccons has successfully implemented projects for Do Group. With a project that is highly anticipated such a Diamond Crown Hai Phong, the investor has decided to continue to put full faith in Coteccons when the Company team fully demonstrates convincing factors.

Coteccons engineers have used BIM (Building Information Modeling) technology to calculate detailed actual processing work for Diagrid architecture. Conflict management in design, steel structures, mechanical and electrical systems, etc. are all simulated in 3D space to check and minimise potential conflicts. Each floor, slab, beam, node, etc. must use a separate formwork system. The information on the BIM model is shared with the parties involved in the project to coordinate for maximum results. Throughout the construction process, Coteccons continuously proposes many changes and improvements to help reduce costs while ensuring the quality of the project. At the same time, thanks to the

the progress, helping the investor put into operation and generate revenue early.

also provides a comprehensive solution package from applying for construction permits to issuing pink books so the investor does not need to organise a separate apparatus, helping to save costs.

Throughout the construction process, with its green and clean vision, Coteccons always keeps the project face clean making sales easier

On July 22, 2022, Diamond Crown Hai Phong was officially started. The construction progress of the 39-storey apartment building in 320 days, the 45-storey hotel in 375 days, topped out in June 2023.



## PIONEERING TO CREATE TECHNICAL STANDARDS FOR THE CONSTRUCTION INDUSTRY VINH DAO ISLAND SQUARE APARTMENT AREA

Ecopark Group Joint Stock Company (Vietnam)

▶ PROJECT TYPE High-rise building

► TENDER PACKAGE Design and construction of the project

SCALE 1 apartment tower with a height of 41 floors

02 basements, 02 commercial floors

CONSTRUCTION TIME June 25, 2022 - June 10, 2025

With the Sky Forest Residence project, including 3 apartment towers: SF1 tower 30 floors: 380 apartments, SF2 tower 38 floors: 488 apartments, SF3 tower: 41 floors 600 apartments, Coteccons was the pioneer in creating technical standards in the implementation of the design of the transfer floor between buildings. This is a design with high technical requirements and has never been seen before in the industry.

Sky Forest Residences is known as an iconic project for green architecture with the design of "house in the garden and garden in the house", "apartment in the park and park in the apartment". In which, there are 8 large parks and 1,000 gardens with more than 10,000m² of green trees brought to the air, so it is likened to "painting nature on the sky". The investor sets high standards, at international standards, for sustainable development.

The overhead design not only significantly increases the construction cost of the project due to the large number of green trees and the huge utility system on the high floors, but also poses challenges in designing the foundation system, the special load-bearing system of each building the waterproofing treatment technique

for all gardens and parks, the automatic irrigation and fertilisation system...

To realise three transfer floors with a height of 3.5m between the building blocks, Coteccons team of engineers has worked hard to research new construction techniques, and at the same time apply the practical "battlefield" experience at major projects to find a solution to implement for the first time in Vietnam.

With the thoughtful investment of Ecoparl Group, Coteccons has promoted the professional capacity and experience of the team of engineers to realise the project at the most effective level - from design, construction to material selection.

Accordingly, the solution proposed for the project is to use a special scaffolding system with a crane body structure at transfer floors with high complexity, 32.4 metres high, and 2 thousand tons of concrete while still ensuring the progress committed to the investor.

Sky Forest Residences is being implemented with an expected construction time of about 800 days









► INVESTOR Tesa Group (Germany

► PROJECT TYPE Industrial

► TENDER PACKAGE General Contract

► SCALE 70.000m²

► CONSTRUCTION TIME 05/2023

► LEED CERTIFICATE Gold

Thang Long - Tesa Site Hai Phong Project has a total investment capital of 55 million Euros, an area of 70,000m² in the Deep C Industrial Zone. This is a strong commitment from the world's leading tape manufacture with the aim of increasing production capacity and supplying the Asian market. Once fully operational, the factory is expected to produce 40,000,000m² of adhesive tape per year.

Unicons takes on the role of general contractor for the project. Unicons' experience in constructing man large-scale and demanding projects throughout Vietnam such as GE, Meiko, ABB, BWID, Pepsi..., and the position of its parent company Coteccons have convinced the investor. The project is expected to be completed within 365 days and all technical stages will be completed for official operation in the first quarter of 2024

In addition to specialised construction solutions, we also use additional capacity to work with investors, review design consulting, as well as support investors in administrative and legal issues. We also provide optimal cost-effective solutions while maintaining quality for investors.

This is also a project that demonstrates the ability of Coteccons and Unicons to conquer the FDI customer group while being able to ensure meeting many verstrict requirements on international standards and professionalism. Thang Long - Tesa Site Hai Phong also helps open up other cooperation opportunities in the future between Unicons - Coteccons and Tesa



### **BUILDING THE FUTURE WITH**VINHOMES DREAM CITY

INVESTOR Vingroup Corporation (Vietnam)

PROJECT TYPE Civil

TENDER PACKAGE General construction contracto

SCALE About 1000 villas

CONCEDUCTION TIME Mariab 2027

In addition, with the spirit of trust, cooperation and development, even in the most difficult period, Coteccons can also support Vingroup, mobilise human resources to meet the requirements of the investor and has constructed rapid progress within 4 months to meet the handover progress of 30/4 for the investor, marking the opening milestone for the entire Vinhomes Dream City project.

After that, from April 2022 to April 2023, within 1 year, Coteccons has constructed and handed over more than 1200 villas to Vingroup, the largest number of villas built and handed over ever by Coteccons in a very short time.



CCOTECCOUS

## JOINING HANDS TO GO OUT INTO THE WORLD VINFAST AUTOMOBILE MANUFACTURING COMPLEX

VinFast Automobile Manufacturing Complex is a project with record-breaking construction progress in the world. In general, each factory takes at least 12 months to build and complete. But with Vinfast, we have applied technology to construction, aiming to build each factory in only 6 months. Notably, some factories with an area of 11,000m² are completed in 14 days. In phase 1, within just 21 months, the factory was fully constructed and put into operation on a scale of 500,000m². The designed capacity of phase 1 is 250,000 vehicles/year.

Besides its large scale, VinFast is also the first automobile factory in Vietnam with a complete, synchronous, and highly automated production process with 6 workshops, including a stamping workshop a body welding workshop, a painting workshop, an engine workshop an auxiliary workshop, and an assembly workshop.

The deployment speed as above at VinFast was once considered impossible, especially having to be fast and ensuring high technical and quality requirements. These factors have been proven in practice through Vinfast's strong operations over the past few years.

Coteccons has participated in this pioneering project and contributed to putting VinFast into practical operation as quickly as possible. Together with Vinfast, Coteccons is ready to reach out to the world.

Coteccons has been a major and familiar customer of Coteccons for many years. The projects implemented for Vingroup, from urban areas, apartment buildings, Landmark 81 to VinFast Factory... are all opportunities for Coteccons to "surpass itself", most clearly demonstrating the ability to ensure 3 high requirements of "quality - safety - on-time delivery"

In 2022, Coteccons continued to be assigned the construction of the Plastic Casting Workshop and the Metal Assembly Workshop in phase 2 of VinFast, with areas of 32,000m² and 30,000m² respectively. The two projects were started at the same time in May and completed for handover in December 2022.

With the above trust, Vingroup has continued to give Coteccons the opportunity to implement new parts in phase 3 of VinFast.





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Seeing is believing. Through iconic projects and prestigious awards, Coteccons has proven its leadership in the construction industry in Vietnam. With that foundation, Coteccons confidently believes that we are ready to reach out to the world.

Let's build a high, sustainable, green, and clean future together with Coteccons starting from today.







► INVESTOR Ecopark Corporation Joint Stock Company

► PROJECT TYPE High-rise apartment buildings

► CONTRACT PACKAGE General contractor (Design and build)

► **SCALE** 5 apartment towers ranging from 33 to 41 floors

► CONSTRUCTION PERIOD 2021 - 2024 (Expected)



### VINHOMES GRAND PARK

► INVESTOR MV Vietnam Real Estate Trading Joint Stock Company (Vingroup)

► PROJECT TYPE High-rise apartment buildings

► CONTRACT PACKAGE Construction

▶ SCALE 6 blocks, 1 basement, and 28 floors

► CONSTRUCTION PERIOD 2020 - 2024







► INVESTOR Keppel Land and Tan Truong LLC

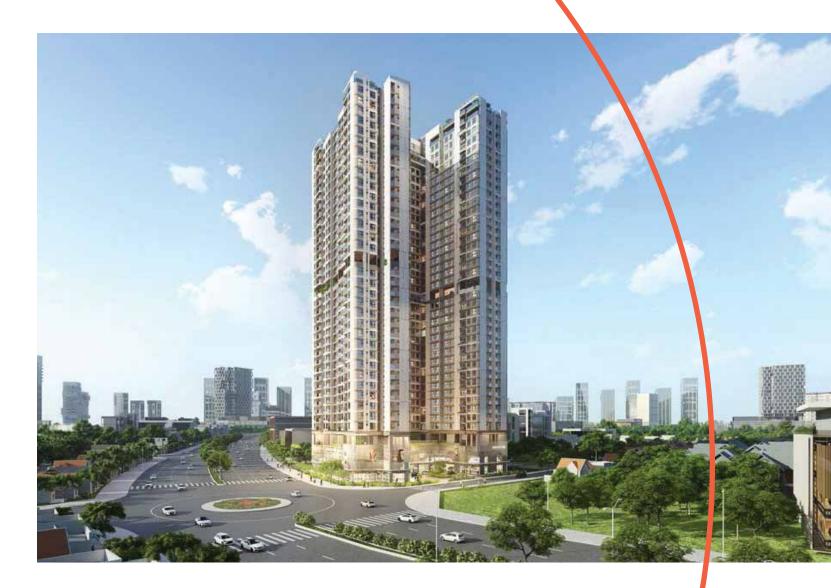
► PROJECT TYPE Apartment buildings

► CONTRACT PACKAGE General construction contractor

► **SCALE** 4 towers, each 43 floors,

comprising 822 apartments

► CONSTRUCTION PERIOD 2023 - 2026



### EMERALD 68

► INVESTOR Lê Phong Investment and Development LLC

► PROJECT TYPE High-rise apartment buildings

► CONTRACT PACKAGE Design and Build General Contractor

▶ SCALE 40 above-ground floors & 2 basement floors,

CFA: 127,000m<sup>2</sup>

► CONSTRUCTION PERIOD 2023 - 2024







► INVESTOR NDC An Khang Joint Stock Company

► PROJECT TYPE Residential

► CONTRACT PACKAGE Piling and Diaphragm Walls, Basement Structure;

General Contractor for Superstructure, Finishing, MEP, and Facade.

▶ SCALE 2 apartment blocks with 26 floors and 4 basements, comprising 515 units with a total floor area of 75,750m²

► CONSTRUCTION PERIOD 2018 - 2021



### MIDORI PARK (F2 CONDIMINIUM)

► INVESTOR Becamex Tokyu LLC

► PROJECT TYPE High-rise apartment

► CONTRACT PACKAGE Main construction

► SCALE 10 floors, GFA: 61,039m²

► CONSTRUCTION PERIOD 2024 - 2025 (Expected)



### TYPE OF CONSTRUCTION: RESIDENTIAL



### DIAMOND ISLAND

► INVESTOR Kusto Home

► PROJECT TYPE High-rise apartment

► CONTRACT PACKAGE Phase 1: Main construction

Phase 2: Design and construction. 5 blocks of luxury apartments

(Hawaii, Bora Bora, Maldives, Bahamas, Canary)

SCALE Constructed on a total land area of 8 hectares

► CONSTRUCTION PERIOD Phase 1: 2009 - 2012

Phase 2: 2016 - 2018

TYPE OF CONSTRUCTION: INDUSTRIAL



### HOA PHAT DUNG QUAT

► INVESTOR Hoa Phat Group

► SCALE

▶ PROJECT TYPE Integrated iron and steel production complex

► CONTRACT PACKAGE Phase 1: Fast-track General Contractor Phase 2: Fast-track General Contractor

Phase 1: 110 hectares

Phase 2: 25 hectares

► CONSTRUCTION PERIOD Phase 1: 2017 - 2021

Phase 2: 2022 - Expected completion in August 2025



TYPE OF CONSTRUCTION: INDUSTRIAL





► INVESTOR Tetra Pak Binh Duong JSC

► PROJECT TYPE Industrial facility

► CONTRACT PACKAGE Construction

► **SCALE** 36,000m²

► CONSTRUCTION PERIOD 2017 - 2018

► LEED CERTIFICATION GOLD

TYPE OF CONSTRUCTION: INDUSTRIAL



### JOTUN VIETNAM - GREEN FIELD PROJECT

► INVESTOR Jotun Paints Vietnam Co., Ltd

► PROJECT TYPE Industrial facility

► CONTRACT PACKAGE Construction

► **SCALE** 35,642m²

► CONSTRUCTION PERIOD 2019 - 2021

► LEED CERTIFICATION GOLD







### PROJECT OF PRODUCTION CAPACITY EXPANSION OF PANDORA

► INVESTOR Pandora Production Vietnam Company Limited

► PROJECT TYPE Factory

► CONTRACT PACKAGE Main contractor. Includes: production factory (plating workshop, silver workshop - 3-story factory

with steel roof), office building, auxiliary buildings, and internal landscape infrastructure

► **SCALE** Total construction floor area of 57,000m²

► CONSTRUCTION PERIOD 2024 - 2025

► LEED CERTIFICATION Gold



### SUNTORY PEPSICO VIETNAM BEVERAGE (SPVB)

► INVESTOR Suntory PepsiCo Vietnam Beverage

► PROJECT TYPE Factory

► CONTRACT PACKAGE Design and construction general contractor

► SCALE Total area of 200,000 square meters, including factory area, administrative-service

area, technical construction area, and other supporting facilities

► CONSTRUCTION PERIOD 2024 - 2026

► LEED CERTIFICATION GOLD



TYPE OF CONSTRUCTION: INDUSTRIAL







► INVESTOR Logos BN 2 Joint Stock Company

► PROJECT TYPE Warehouse

▶ CONTRACT PACKAGE Design and construction general contractor▶ SCALE Two-story warehouse with a total area of

110,000 square meters

► CONSTRUCTION PERIOD 2024 - 2025

► LEED CERTIFICATION GOLD



### **CONSTRUCTION PROJECT OF BUILDING B10**

phase 2 in Quang Chau, Bac Giang, Vietnam

► INVESTOR Precision Technology Component Fulian Company Limited

► PROJECT TYPE Factory

► CONTRACT PACKAGE General contractor for construction of building B10

► SCALE 4-story factory: total floor area of 56,600 square meters

► CONSTRUCTION PERIOD February 2024 - September 2024



### TYPE OF CONSTRUCTION: INDUSTRIAL





► INVESTOR Yen Phong Industrial Development Company Limited

► PROJECT TYPE Warehouse

► CONTRACT PACKAGE General contractor for construction

► SCALE 2-story warehouse with a total area of 112,000 square meters

► CONSTRUCTION PERIOD 2023 - 2025

▶ LEED CERTIFICATION GOLD

TYPE OF CONSTRUCTION: COMMERCIAL



### VIETTEL HEADQUARTERS

► INVESTOR Viettel Group

► PROJECT TYPE Commercial building

► CONTRACT PACKAGE General Contractor for Structural, Finishing, and MEP Works

► **SCALE** 9 above-ground floors, 1 basement

► CONSTRUCTION PERIOD 2018 - 2019



TYPE OF CONSTRUCTION: COMMERCIAL

TYPE OF CONSTRUCTION: COMMERCIAL





### LANCASTER LUMINARE

Tan Phu Long Joint Stock Company as the main investor. Trung Thuy Group Joint Stock Company and Toshin Development (part of Takashimaya Group, Japan) are the development entities.

▶ PROJECT TYPE Mixed-use development comprising luxury residential apartments and modern office space for lease.

► CONTRACT PACKAGE Main contractor for structural and finishing works.

SCALE 27 above-ground floors, 4 basement levels, with a total of 252 apartments, covering an area of

26,800m² for office space, and 6,600m² for commercial services.

► CONSTRUCTION PERIOD 2021 - 2022 ► LEED CERTIFICATION GOLD

► INVESTOR TTC Land

PROJECT TYPE Mixed-use complex (serviced apartments, hotels, offices, commercial center)
 CONTRACT PACKAGE General Contractor for Structural Works of Basement, Finishing, MEP Works

▶ SCALE Mixed-use complex comprising 2 basement levels, 18 above-ground floors with 4 commercial floors,

126 tourist apartments, 150 hotel rooms, and over 30,000m² of office space for lease.

► CONSTRUCTION PERIOD 2024 - 2025







### **PORSCHE CENTRE SAIGON II**

► INVESTOR Big Lotus Co., Ltd. (Tan Thuan)

► PROJECT TYPE Exhibition center

► CONTRACT PACKAGE General contractor for construction

► **SCALE** 13,136m²

► CONSTRUCTION PERIOD March 2020 - December 2020

► LEED CERTIFICATION GOLD



### HO TRAM STRIP BA RIA VUNG TAU

► INVESTOR Asian Coast Development Ltd. (ACDL)

► PROJECT TYPE Hotel and resort

► CONTRACT PACKAGE Design and Build (D&B) general contractor

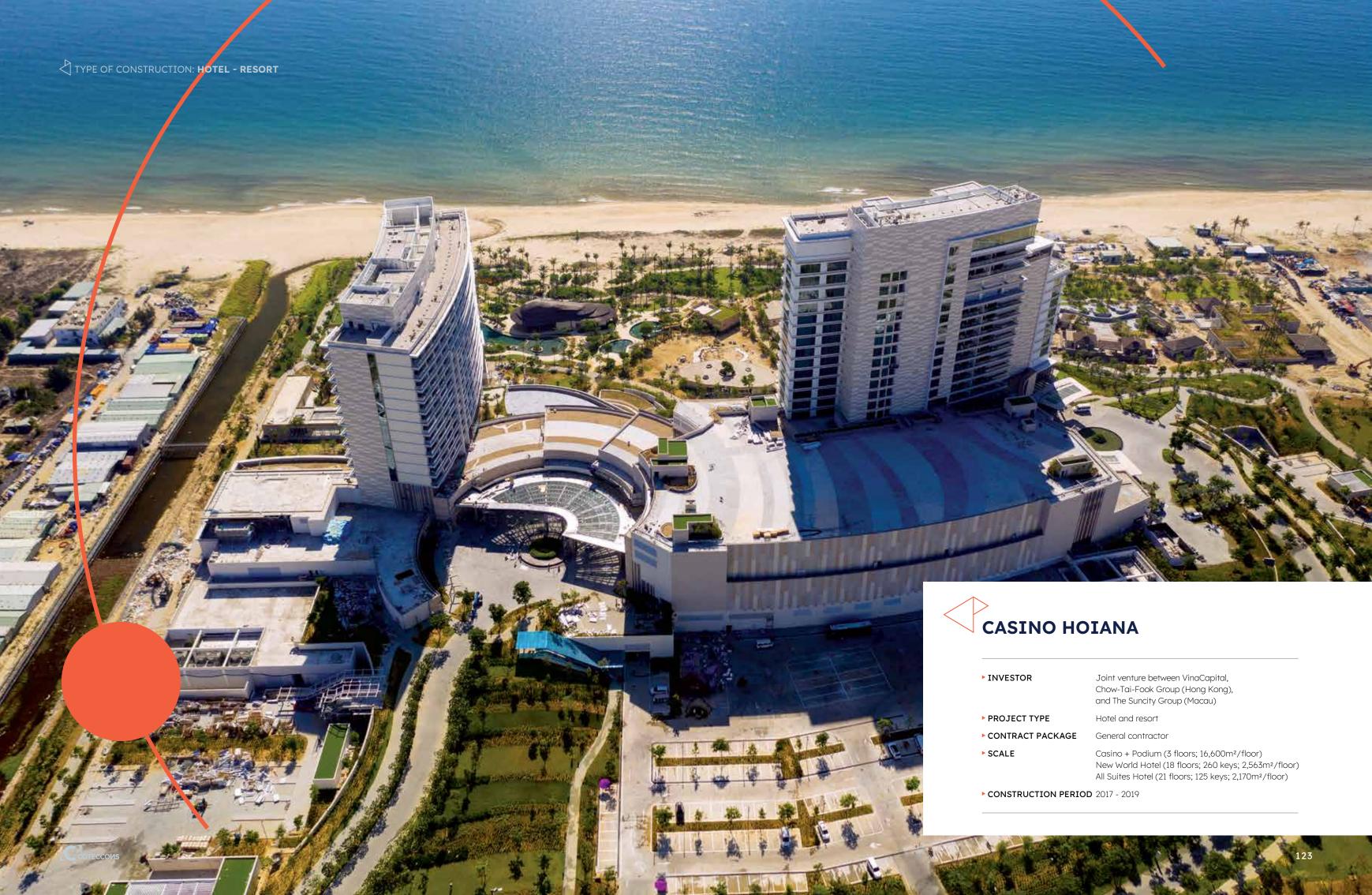
▶ SCALE Phase 1: 5-star hotel, gaming area, luxury resort, restaurants, golf course, and Spa services...

Phase 2: 18-floor hotel

CONSTRUCTION PERIOD Phase 1: 2010 - 2012

Phase 2: 2017 - 2019





### TYPE OF CONSTRUCTION: HOTEL - RESORT



### WINK TUY HOA

► INVESTOR Vinh Bao Trading Investment Company Limited

▶ PROJECT TYPE Hote

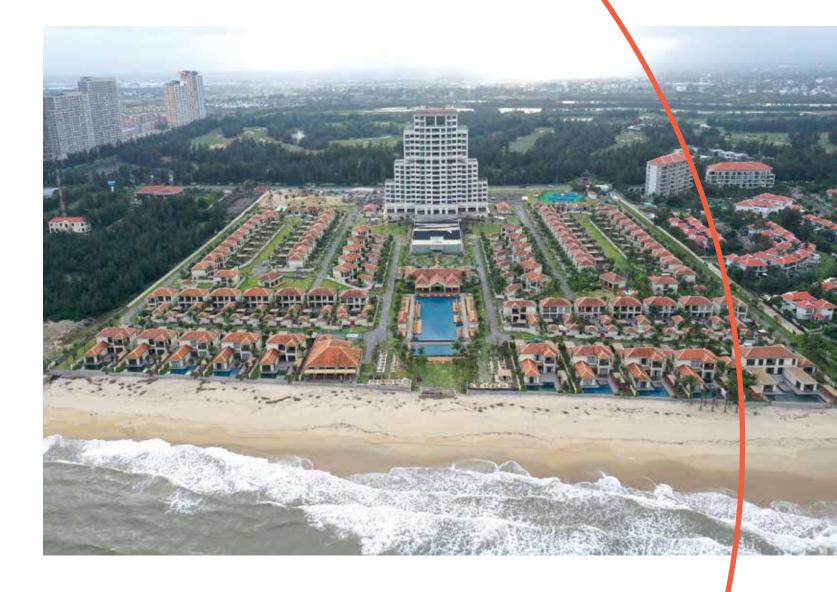
► CONTRACT PACKAGE Main construction

▶ SCALE 01 basement floor, 20 high floors, CFA: 12,000m²

► CONSTRUCTION PERIOD 2022 - 2024

► CERTIFICATE LEED GOLD

TYPE OF CONSTRUCTION: HOTEL - RESORT



### FUSION

► INVESTOR Nam Phat Hotel and Villa Company Limited

▶ PROJECT TYPE Hotel

► CONTRACT PACKAGE Main contractor

▶ **SCALE** 2 Basements, 18 Floors Above Ground, and

1 Roof Floor, GBA: 31,247m<sup>2</sup>

► CONSTRUCTION PERIOD 2022 - 2024



### TYPE OF CONSTRUCTION: HOTEL - RESORT





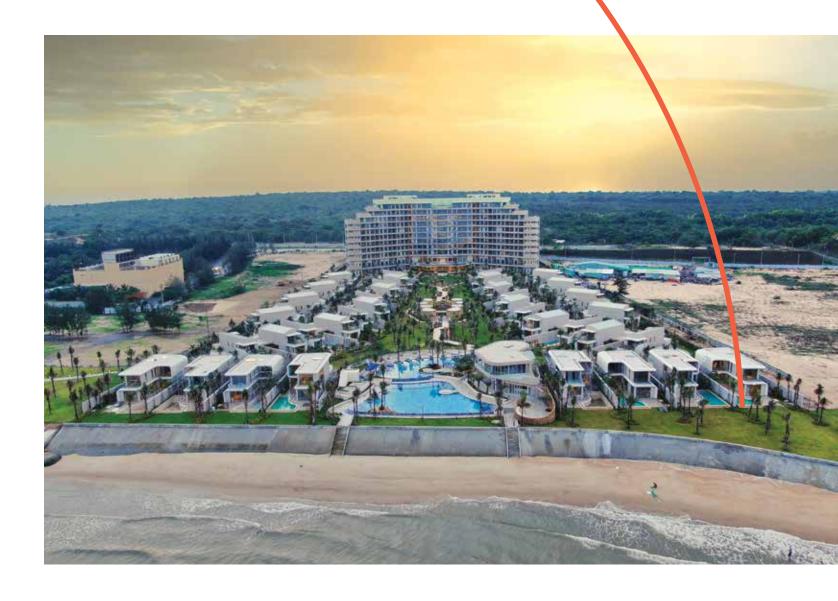
▶ INVESTOR
 ▶ PROJECT TYPE
 ▶ CONTRACT PACKAGE
 Nhat Ha Co., Ltd
 Hotel & Resort
 ▶ General contractor

SCALE 1 Basement, 32 Floors Above Ground

with 320 hotel rooms

► CONSTRUCTION PERIOD 2018 - 2020





### IXORA HO TRAM BY FUSION

► INVESTOR Ho Tram Project Company Limited (HTP)

▶ PROJECT TYPE Resort and Leisure Complex

► CONTRACT PACKAGE General contractor

▶ SCALE A 12-floor condominium tower with 164 units and 44 villas

► CONSTRUCTION PERIOD 2021 - 2023







► INVESTOR FCC Infrastructure Investment Joint Stock Company

► PROJECT TYPE Infrastructurel

► CONTRACT PACKAGE BOT (Build - Operate - Transfer)

23 km of National Highway 1, bypassing Phủ Lý City and enhancing the road surface on National Highway 1 from km 215+775 to km 235+88 ► SCALE

► CONSTRUCTION PERIOD 2014 - 2016



### TERMINAL 2 - NOI BAI INTERNATIONAL AIRPORT

► INVESTOR Northern Airports Corporation

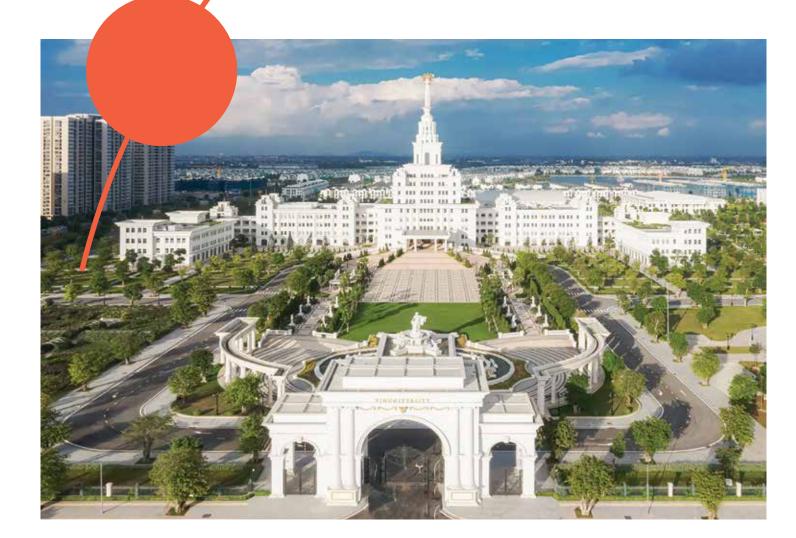
► PROJECT TYPE Infrastructure

► CONTRACT PACKAGE Construction of the main passenger terminal ► SCALE 140,000m², including 1 basement floor and 4 stories

► CONSTRUCTION PERIOD 2012 - 2014



### TYPE OF CONSTRUCTION: SCHOOL



### VINUNI UNIVERSITY GIA LAM PROVINCE

► INVESTOR Gia Lam Urban Development and Investment Limited Liability Company

▶ PROJECT TYPE School

Foundation construction, rough structure of the basement, and basic completion of the main building and student dormitory ► CONTRACT PACKAGE

► SCALE 20,000m²

► CONSTRUCTION PERIOD 2018 - 2019

TYPE OF CONSTRUCTION: **SCHOOL** 





Thang Long TLC International Education Investment Joint Stock Company ► INVESTOR

▶ PROJECT TYPE School

CONTRACT PACKAGE Structural renovation, finishing, and electromechanical works

► SCALE 1 basement, 6 above-ground floors, and 1 rooftop, GBA: 39,607m<sup>2</sup>

► CONSTRUCTION PERIOD 2021 - 2022



### TYPE OF CONSTRUCTION: SCHOOL





### NGOI SAO SCHOOL

► INVESTOR Dong Do Education Joint Stock Company

▶ PROJECT TYPE Construction of foundation - basement, structural frame and

rough construction, and finishing

► CONTRACT PACKAGE Construction

► SCALE 5 floors, GBA: 60,153m²

► CONSTRUCTION PERIOD 2022 - 2023

### TYPE OF CONSTRUCTION: HOSPITAL





### HANH PHUC HOSPITAL

► INVESTOR Vinh Thien Medical Joint Stock Company

▶ PROJECT TYPE Hospital

► CONTRACT PACKAGE Main contractor

▶ **SCALE** GBA: 111,190m², 01 shared basement, 04 blocks with 08 floors each

► CONSTRUCTION PERIOD 2023 - 2024



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