



COMPANY PROFILE 2023



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HOTEL & RESORT
INDUSTRIAL
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HOSPITAL & SCHOOL





FOREWORD

We thank you for this opportunity to present the Coteccons company profile.

Coteccons mission is built around world class construction services in an integrated model including design, engineering and delivery to create maximum value for our clients. We have an unparalleled track record delivering best-in-class projects for some of Vietnam's most prestigious developers with time and cost certainty. Coteccons commits to inherit the value and achievement of 17 years of rich history and continues maintaining and strengthening this mission for the benefit of our stakeholders based on excellence in performance.

At the heart of everything we do is our people. We are developing talent, training, inspiring and keeping enhancing the experience of employees of Coteccons and our partners to strengthen their engagement as well as fulfill their potential.

With over 1800 highly skilled and experienced staff across all construction disciplines, we are passionate about educating our workforce and delivery partners to the best standards so that our clients get the highest caliber professionals delivering their projects.

Our commitment to Health and Safety is paramount and based on a zero-tolerance approach to risk management, continuous behavioral training and personal commitment of all who work for Coteccons. By continually improving the way we work, we understand and reduce the risk levels for our employees and all our stakeholders.

Our dedication to innovation is constantly developing through our in-house Research & Development Group. Bringing together the company's most innovative people and respected industry experts, the R & D group proactively devises and adopts industry-leading innovations, technologies and processes for the benefit of our clients. We see Coteccons at the forefront in technology and advancing the innovation agenda in construction as a pioneer in this field.

We are confident of building a prosperous and sustainable future for all our stakeholders and believe our commitment, passion and strong financial position differentiate us uniquely from our competitors. We look forward to the opportunity of working with you to deliver an outstanding service as a trusted partner.

We thank you again for considering Coteccons as a delivery partner for your project and we wish you health, success and prosperity.

Yours sincerely,

Bolat Duisenov

CHAIRMAN



Vietnamese name:
Công ty cổ phần Xây dựng Coteccons

English name:
COTECCONS CONSTRUCTION JOINT STOCK COMPANY

Abbreviated name:
COTECCONS

Business Registration Certificate:
0303443233 issued for the 1st time by Ho Chi Minh City Department of Planning and Investment on August 24th, 2004.

Total owner's equity:
8,214 VND billion (Eight thousand two hundred and fourteen billion Vietnamese dong)

Total assets:
18,967 VND billion (Eighteen thousand nine hundred and sixty-seven billion Vietnamese dong)

Address:
236/6 Dien Bien Phu Street, Ward 17, Binh Thanh District, Ho Chi Minh City.
Phone: (84-28) 3 5142255/66 Fax: (84-28) 3 5142277
Email: contact@coteccons.vn
Website: www.coteccons.vn

Trading name:
Shares of Coteccons Construction Joint Stock Company

Ticker:
CTD



BUILDING FUTURES

BRAND PURPOSE

At Coteccons, we believe that construction is not about the height that defines how great wonder is. But it's how long it could last. It is not made of bricks and mortar, also. We build by technology, determination, and passion.

We are passionate about transforming lives. And we believe that good business means a better world.

People, no matter where they are, can continue to count on us, those who will keep pushing beyond what others thought impossible.

We realize visionary and imaginations so that new life begins where we build,

Aiming to create a better tomorrow

To make an impact on the world

To make an impact that sustainable for all

Today, tomorrow, and into the future

That's why we come to work every day

We are Coteccons

We are Building Futures





OUR CORE VALUES

01

SAFETY & QUALITY

Impeccable quality, safety and on-time delivery.

02

RESPECT FOR PEOPLE

Mutual understanding and mutual support in the team. We are uncompromising in our loving life of people and value of community. FAIRNESS and KINDNESS.

03

INTEGRITY

Honesty and transparency.

04

PASSION

We use our drive and commitment to energize, engage and inspire others. Deserved recognition in Vietnam and in the world.

05

CARING

Caring for the interests of stakeholders and providing professional growth and prosperity of our employees.

06

COURAGE TO GO BEYOND

We are entrepreneurial and thus take risks, reach beyond boundaries and experiment, constant striving for excellence.

07

INNOVATION

We develop and apply world-class technology. We listen, learn, and seek out the best ideas. We attack complacency and continually improve.

08

CUSTOMER FOCUS

Business success of our clients.

09

SUSTAINABILITY

Be responsible for green protection and sustainable development for the future.

WHO WE ARE

01

Spirit of entrepreneurship

05

We say what we do and we do what we said

02

Intense customer focus

06

Listen actively. Communicate in a timely. Never undermine colleagues

03

Strong knowledge of our business, construction industry

07

Demonstrate integrity. Exercise the highest level of professional and ethical behavior

04

Respecting construction works

08

Clear affinity for the Coteccons' purpose, values, and culture



OWN IT & & CREATE OUR OWN OPPORTUNITIES

In order to create real TRANSFORMATIONAL results for 2023 as expected in the 2021 - 2025 roadmap, Coteccons has chosen OWN IT as its motto to encourage action from each member of the HR team. Broadly defined, OWN IT at Coteccons means taking ownership at work to access opportunities and develop oneself without having someone watch over your shoulders. By doing so, each individual will surely reach higher to celebrate bigger accomplishments and victories. A business where each of its member shares this purpose will truly develop a successful corporate culture, grow internal strength and reap sustainable results. Therefore, each and every person at Coteccons is expected to incorporate the following in their awareness and actions:

Actively create opportunities to deliver a better performance by thinking differently, embracing new values, being fearless in the face of challenges and moving beyond its comfort zone, etc.



OWN

Nurture the desire to win so as to pursue longer term goals and big dreams, and to build a realistic course of action in line with its long-term strategy.



WIN

Stop all negative thinking and attitudes that hinder growth while avoiding passing judgment, selfish ambition and conflicts of interest, etc. to move towards collective goals, build more values together and produce greater results.



NO POLITICAL

Make an impact at work to drive long-term transformations within the business and beyond with true integrity and positive qualities.



IMPACT

Build a trusting environment wherein others can trust you and you trust others. Every team member is thus motivated and empowered and becomes more trustworthy.



TRUST

COTECCONS

THE LEADING CONSTRUCTION COMPANY IN VIETNAM

Founded in 2004, Coteccons Group has successfully grown in both size and reputation for delivering world-class projects, including Residential, Commercial, Hospitality, Infrastructure, and Industrial. By investing in modern construction practices and management techniques to ensure that, we remain at the cutting edge of our industry.

Coteccons started in 2004 from privatising a member company of Fico Corporation. Listed on the Vietnam stock market in early 2010, today we have owner's equity of 8,214 VND billion.

Our policy of research and development from materials to technology is one of the key benefits to clients that not only ensure quality but timely delivery of projects.

One of the milestones in Coteccons' development is our ability to offer clients a Design and Build option, including a full turnkey approach to projects. We will continue to focus on the D&B model to improve the value chain in the construction industry.

Coteccons covers design management, construction, material and equipment supply, providing a comprehensive and optimal solution for our clients' projects.

Given our financial capacity, our experienced team of engineers, architects, experts, technicians, and the proven ability to mobilise resources from our subsidiaries. Coteccons is the contractor of choice in Vietnam.

8,214 VND billion

Owner's equity



Coteccons

Coteccons built its reputation by pioneering in creating standards and conquering memorable milestones in Vietnam's construction industry.



LANDMARK 81

One of the tallest building in the world and built by Coteccons



**WE ARE CONSTRUCTING
PROJECTS LOCALLY
AND INTERNATIONALLY**

1,800+

Coteccons Staff

400+

PROJECTS ACROSS VIETNAM

INTERNATIONAL EXPERIENCE

Laos Myanmar Cambodia





With substantial financial potential and strict standards, Coteccons is always committed to safe construction, completing projects on schedule with outstanding quality.

We are the first choice as a contractor for demanding projects such as Ho Tram Strip, Vivocity, City Garden, Landmark 81, and Diamond Island.

We are confident of being the leading construction company in Vietnam

TOTAL ASSETS
OWNER'S EQUITY
 (MILLION VND)



13% PER YEAR

Revenue
 Average growth from 2013 to 2020

18% PER YEAR

Assets
 Average growth from 2013 to 2020

2004

Converting operation model into Cotec Joint Stock Company under the Decision No. 1242/QĐ-BXD dated 30 July 2004 signed by the Minister of Construction.

2009-2011

Starting Coteccons office building 100% owned by Coteccons on 10 May 2009.

Listing and trading Coteccons stock (CTD code) on Ho Chi Minh City Stock Exchange (HOSE) on 20 January 2010.

Signing the general contractor for the Grand Ho Tram Casino Complex, the largest and most modern casino in the region invested by Asia Coast Development Ltd. (ACDL) on 8 September 2011.

2015-2017

Dealing with many large D&B contracts. Marking a record high growth in revenue and profit.

Constructing the Landmark 81 project, one of the tallest buildings in the world.

Starting the Hoi An Casino project with a total value of nearly USD300 million in August 2017.

2006-2008

Collaborating in major projects of RMIT University, The Manor, Grand View, etc.

Attracting investment from large funds of Dragon Capital, Indochina Capital, Tainan Spinning. Increasing charter capital to USD5 million.

Conquering high-end real estate market with typical projects of Ho Tram Sanctuary, River Garden, The Center Point, etc.

2012-2014

Signing a strategic cooperation agreement with Kustocem Pte. Ltd. (Singapore) to issue 10,430,000 shares (equivalent to USD25 million).

Raising the stake of Coteccons in Unicons to 51.24% and officially operating under the corporation model.

Initially gaining success in the Design & Build (D&B) model. Many D&B contracts have been signed with big investors such as Masteri Thao Dien, Regina, etc.

2018-2020

Completed The Landmark 81 project, a national symbol and one of the Top 10 highest towers in the world.

Completed Vinfast automobile production complex with a record time of 12 months of construction.

Coteccons continues to maintain its position as the No. 1 private enterprise in the construction industry, marking the 7th consecutive year that Coteccons has led this ranking and Coteccons is also honoured in the Top 50 most excellent and largest enterprises in Vietnam in 2019.

In 2020, ranked as one of the leading contractors in Vietnam.

SUBSIDIARIES

UNICONS CO., LTD.



Unicons is a limited liability company established under Vietnam's Enterprise Law under Business Registration Certificate No. 4103005020 issued by the Department of Planning and Investment of Ho Chi Minh City on July 14, 2006, then adjusted to Business Registration Certificate No. 0304472276 on June 22, 2018 and subsequent amended Business Registration Certificates and Business Registration Certificates.

Construction and equipment installation services.

Coteccons' ownership



Charter capital

94,5 VND billion

COVESTCONS CO., LTD.

Coteccons' ownership



Charter capital

1.872 VND billion

Covestcons is a limited liability company established under Vietnam's Enterprise Law under Business Registration Certificate No. 0314326002 issued by the Department of Planning and Investment of Ho Chi Minh City on March 31, 2017 and the following amended Business Registration Certificates.

Real estate brokerage and business services.

HED1 CO., LTD.

Coteccons' ownership



Charter capital

2 VND billion

HED1 is a limited liability company established under Vietnam's Enterprise Law under Business Registration Certificate No. 0317515248 issued by the Department of Planning and Investment of Ho Chi Minh City on October 12, 2022.

Sauna, massage and similar wellness services (except sports)

FUTUREIMPACT CTD JOINT STOCK COMPANY

Coteccons' ownership



Charter capital

15,1 VND billion

FutureImpact is a joint stock company established under Vietnam's Enterprise Law under Business Registration Certificate No. 0316921381 issued by the Department of Planning and Investment of Ho Chi Minh City on June 28, 2021, and subsequent amended Business Registration Certificates.

Repair, installation, rental and sale of machinery, equipment and components.

SAN CHOI MOI COMPANY LIMITED

Coteccons' ownership



Charter capital

2 VND billion

SCM is a limited liability company established under Vietnam's Enterprise Law under Business Registration Certificate No. 0317587852 issued by the Department of Planning and Investment of Ho Chi Minh City on December 2, 2022.

Activities of amusement parks and theme parks.



SOLARESCO-1 COMPANY LIMITED

Coteccons' ownership



Charter capital

15 VND billion

Solaresco-1 is a limited liability company established under Vietnam's Enterprise Law according to Business Registration Certificate No. 0316438470 issued by the Department of Planning and Investment of Ho Chi Minh City on August 13, 2020, and subsequent amended Business Registration Certificates.

Rental of water heating machines and equipment using solar energy, energy saving machineries and equipment.

AFFILIATES

FCC INFRASTRUCTURE INVESTMENT JSC

Coteccons' ownership



Charter capital

376,8 VND billion

Residential and industrial project construction.

QUANG TRONG COMMERCIAL JOIN STOCK COMPANY

Coteccons' ownership



Charter capital

50 VND billion

Real estate business and project management services.

COTECCONS NEST CO.,LTD.

Coteccons' ownership



Charter capital

1 VND billion

CTD Nest is a limited liability company established under Vietnam's Enterprise Law under Business Registration Certificate No. 0317508201 issued by the Department of Planning and Investment of Ho Chi Minh City on October 6, 2022.

Real-estate-related business; transactions related to land use right under ownership, or usage right, or leased land.

HITECCONS JOINT STOCK COMPANY

Coteccons' ownership



Charter capital

9 VND billion

Real estate business and construction.

MANAGEMENT BOARD

MR. BOLAT DUISENOV Chairman

Mr. Bolat Duisenov is the Chairman of the Board of Coteccons Construction JSC, the largest construction company in Vietnam, in 2020. Having been with Coteccons for over eight years as both an investor and a board executive, he is fully committed to delivering the highest quality standards across the company to create value for our clients.

He is focused on building a healthy future for Coteccons by enhancing the business strategy and ensuring that safety remains a core part of our business and that we meet the expectations of our clients.

Also, Mr. Bolat Duisenov is the co-founder and CEO of Kusto Vietnam. This private equity fund has contributed to the success of many market leaders of the country by providing necessary growth capital. He has also served as a BOD member in several private and public companies and managed investments over USD1 Billion.



MR. VO HOANG LAM CEO

Mr. Vo Hoang Lam has been with Coteccons since the company's inception, and throughout that time, he has held several significant positions at Coteccons, including Site Manager, Division Director, and Project Director. He has approximately 17 years of expertise in working, directing, and operating. He held the title of Deputy General Director of Unicons in 2019 and officially took over as General Director of Unicons on November 1, 2020.

Additionally, he currently serves as Coteccons' Deputy General Director and has been given the trust to run for election to the Board of Directors in April 2022. He has worked with numerous significant investors and partners, both domestically and internationally, and is acknowledged as one of the key figures in guiding Coteccons to overcome difficulties and take the top spot in Vietnam. Along with the Board of Management and the Board of Directors, Mr. Lam will continue to highlight Coteccons' advantages in implementing innovations with the assistance of leading national and worldwide experts in related industries.



MR. PHAM QUAN LUC Deputy General Director

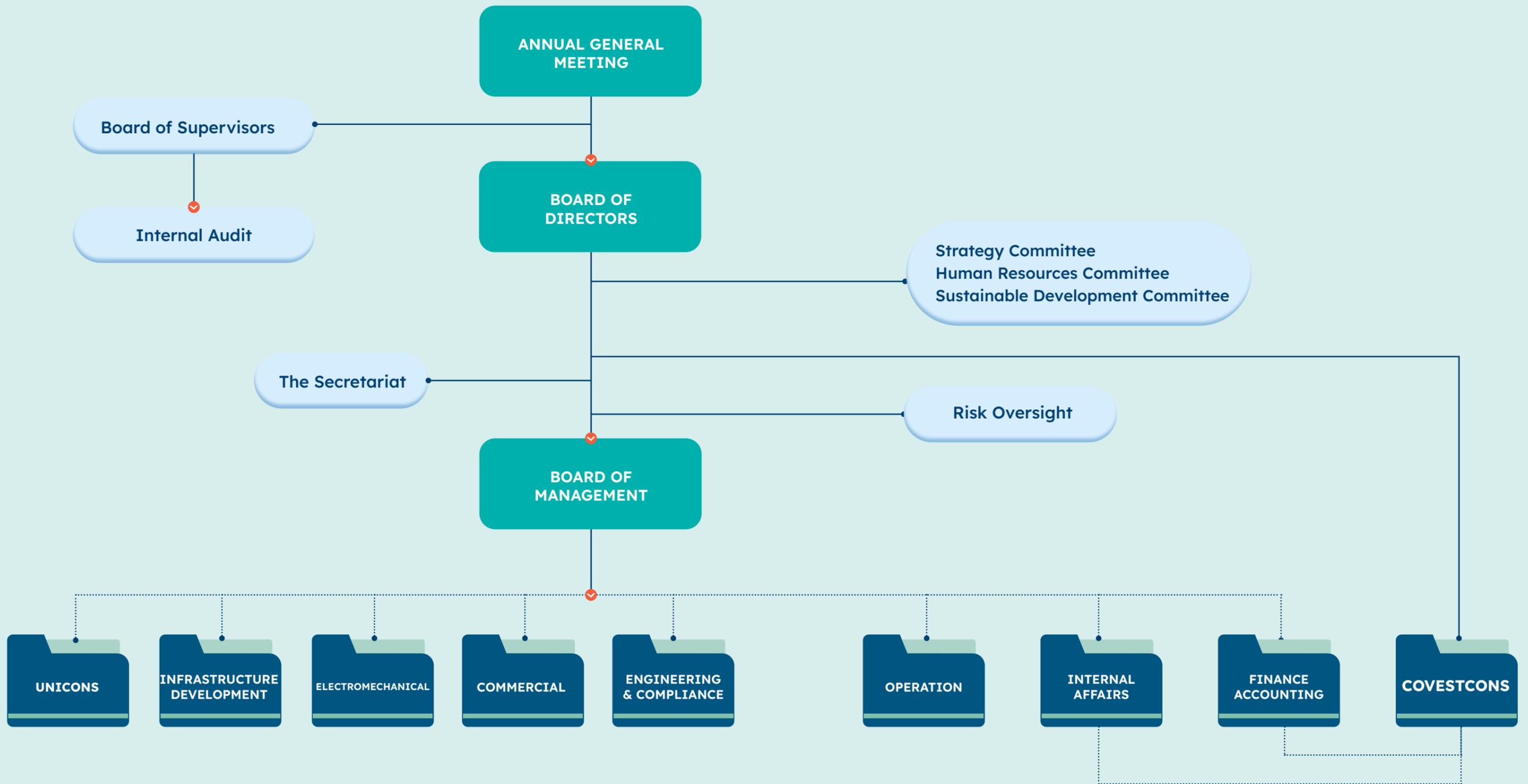
Mr. Pham Quan Luc has been with Coteccons since its establishment and has held many positions from Site Manager, Division Director, to DCEO. He has worked in various industries: commercial, residential, industrial with typical projects such as The Manor, Ecopark, ITG Phong Phu Da Nang. With more than 19 years of working experience in construction with local and international clients, he brings top-level leadership to the team.



MR. NGUYEN NGOC LAN Deputy General Director

Mr. Nguyen Ngoc Lan has over 20 years of experience working in the construction industry. He has been accompanied throughout the formation and development process of Coteccons. In March 2021, he was appointed as Deputy General Director of Coteccons. With his experience in construction techniques, enthusiasm and close relationships with customers, he continues to dedicate his capabilities, and with the management board of the company maintain the leading position of Coteccons and develop a good partnership with customers.

ORGANIZATIONAL STRUCTURE DIAGRAM





AWARDS

2016

The 3rd Prize

Tekla Asia BIM Awards by Trimble Tekla

Top 100

The Largest Enterprises by VietNamNet and Vietnam Report

Top 10

Sustainable Enterprises by Vietnam Chamber of Commerce and Industry (VCCI)

2017

Top 50

Tax-payers in Vietnam

Top 10

Best Annual Reports co-hosted by Ho Chi Minh City Stock Exchange (HOSE), Ha Noi Stock Exchange (HNZ), Investment Magazine and Dragon Capital

Top 40

Vietnam's Most Valuable Brands by Forbes

2018

Top 50/ 8th consecutive years

"Vietnam's best-performing companies" awarded by Nhip Cau Dau Tu magazine

2019

The No.1 in Top 10 Most Reputable building contractors

An independent report by Vietnam Report

Top 15/ 3rd consecutive years

Vietnam the Best Company by Vietnam Chamber of Commerce and Industry (VCCI)

2020

Top 10 Contractors

Top 10 construction companies in Vietnam 2020

The No.1 in Construction Industry 5th consecutive years

Top 100 Vietnam Best Places To Work 2020 by Anphabe

2021

The No.1 in Top 10 most reputable building contractors

An independent report by Vietnam Report

Top 100 Vietnam Best Places To Work 2021 (Anphabe)

Top 20 company with VNSI

Vietnam Sustainability Index by HOSE

2022

Top 1 Best place to work in Construction industry

The awards was reviewed and presented by Viet Research and Investment Newspaper.

Top 50 Enterprises in Vietnam

The ranking was jointly performed by Vietnam Report and VietnamNet. This is the 5th time in a row Cotecccons has won this title.

Top 20 Sustainable enterprises

VNSI (Vietnam Sustainability Index) Index ranks top 20 listed companies with highest sustainability scores given according to ESG standards.

The assessment was jointly conducted by HoSE, the German Organization for International Cooperation (GIZ) and the State Securities Commission.



AT COTECCONS, SAFETY IS OUR PRIORITY

Vietnam leading construction HSE team, with local and international experience, gained working on significant projects.

The company has made continuous improvements to create the best working conditions for our employees and to increase productivity and efficiency.

By adopting a Safety by Design approach to a project, we recognise it can achieve a positive impact on a projects safety, quality and delivery.

Coteccons annual investments into health, safety and environment training has helped us to maintain an excellent record within the industry.

At Coteccons, we have formalised management systems and procedures that have been third party certified to ISO 14001:2015, ISO 9001:2015, and ISO 45001:2018 international standards.



Over **556** million Safe -hours

Professional training
on Construction Skills

Dedicated HSE Team
with local and international experience

HUMAN RESOURCES ARE THE MOST VALUABLE ASSET

When you are one of the top construction companies in Vietnam, you need the best people. Therefore, we actively employ from the most prestigious universities in the country the best engineers, architects, designers, graduates, and support staff in the industry.

The Coteccons family has strong work ethics and understand that teamwork delivers the best results. By having an innovative team approach, we often come up with new ideas to improve productivity, quality and safety performance.

Coteccons Academy is part of our DNA everyone who joins Coteccons attends training courses on construction, management, engineering, to general soft skills. Local and international experts deliver our training based on world best practices and techniques within the industry.

3,500

Subcontractors, suppliers, construction teams are always getting along with Coteccons

78%

Staff as university graduate and postgraduate

95,000⁺

Laborers

2,000⁺

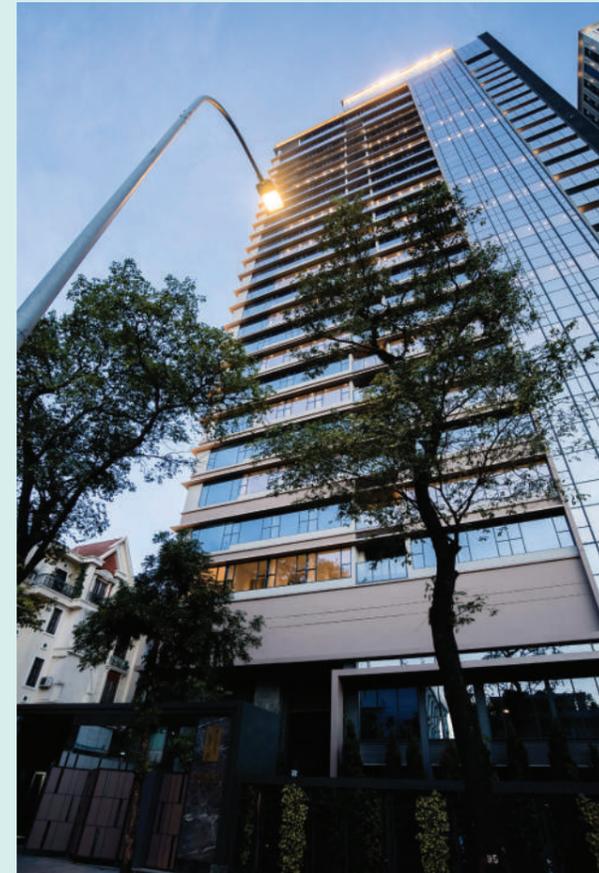
Engineers & Coteccons Staff



PROMOTE CREATIVITY

Kingdom 101

The application of tole formwork combined with a reinforced frame helps construct the foundation concrete and the entire basement floor while ensuring the uniform structure, simplifying and speeding up the process more than 01 months compared with traditional construction methods. Using Acotec wall panels to replace traditional terracotta brick walls meets the regulations of the Ministry of Construction and the trend of using environmentally friendly materials. As a result, it accelerates the construction progress and ensures the quality required by the Investor and the Customer.



The MarQ

In constructing high-rise buildings, concrete border walls have been successfully applied in many projects, including The MarQ project. The outstanding advantages that concrete border walls bring compared to traditional brick wall construction methods can be mentioned, such as shortening the construction progress, ensuring quality, and minimizing the risk of seepage. Experience in managing complex projects to coordinate the implementation of finishing works between subcontractors smoothly to help limit conflicts to bring the project to the finish line with quality and satisfaction to the Investor and Customers.



Hong Ngoc - Phuc Trung Minh Hospital

Supported the client with value engineering solutions for waterproofing products (using crystal form), reinforcement concrete structure and steel structure optimisation including use of pre-stressed structures.

The Client saved USD1.5 million on project cost.

SUSTAINABLE DEVELOPMENT

At Coteccons, we are committed to bringing influence and sustainable development; operates responsibly with the community, society, and environment, and we call it IMPACTD with the following foundations:

Coteccons Good Will – Join hands with community activities, help disadvantaged people, improve quality of life.

Build the bird's nest: Protect the habitat of urban birds.

Green Marathon Contest: Building a dynamic, healthy community

Coteccons Green: Searching and developing green materials, green energy

Coteccons Next-Gen: Developing education and training talents, future generations





“

We consider the quality, environment, and occupational health and safety a fundamental requirement when it comes to construction. The management systems within Coteccons have been developed and implemented in line with the latest international standards. Our management systems ensure that we are effective in delivering successful projects for our clients.”

”

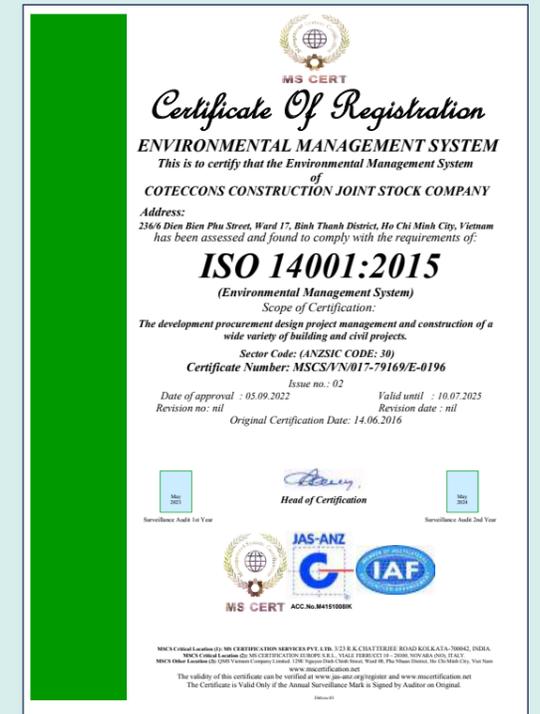
ISO 9001:2015
Quality Management



ISO 45001:2018
Occupational Health and Safety



ISO 14001:2015
Environmental Management





OUR DISTINGUISHED FEATURES

COTECCONS INSIDE

Provide construction measures and solutions that meet environmental sustainability standards;

Diversify the ecosystem of services and products to optimize benefits for customers through the experience and skills of Coteccons' staff;

Focus on customer experience through a collaborative process, which will emphasize satisfaction and convenience;

Enhancing the delivery of added values is a top priority in operating business cooperation, focusing on customers.

PROJECT CONSTRUCTION METHODOLOGY



“ BUILDING WITH QUALITY
that supports clients’ sales ”

QUALITY

Having gained experience in construction management on some of Vietnam’s best and well-known projects, we have always adopted a high level of quality control and assurance. We work with our clients and other contractors to ensure that we meet their expectations in the finished quality of the project works.

By adopting a robust quality approach, our clients benefit from not only the finished building but also in the knowledge that their customers will end up with having a premium facility.

Certified to the latest quality management standard, ISO 9001:2015.



PERFECT IMPLEMENTATION STRATEGY FOR PROJECTS

Coteccons has earned its leading position in the industry, winning trust from investors and bringing values to clients.

As a result, Coteccons has now become one of few domestic contractors capable of competing with world-famous international construction corporations. Coteccons has and will continue to deliver large-scale projects that require high technical, engineering, safety and quality management standards.

The Coteccons brand has been enhanced by its professionalism, resources and staff capabilities.

General Contractor
M&E Contractor (M&E)
Design and Build Contractor (D&B)
Bid Build Finance and Design Build Finance



Coteccons
always strives to create
the highest quality works
with the fastest execution time
to meet the expectations
of customers. ”

COTECCONS THE BRAND NAME TRUSTED BY CLIENTS FOR DELIVERY OF D&B PROJECTS

We are the pioneers when it comes to Design & Build (D&B)

When it comes to Design and Build, clients need to have confidence and trust in the capabilities of their contractor. By adapting the Design & Build model, Coteccons can bring outstanding value to our Clients:

Identifying and controlling project risk from design and construction stages (Design - Bid - Build)

One contractor approach with clear responsibility and accountability

Improved planning for faster delivery of projects

Improved quality and safety performance

Enhancing the project brand and improving clients marketing opportunities

Single contractor approach that helps reduce the overall project budget



BUILDING A FIRM FOUNDATION FOR BUILDINGS

Coteccons always prioritises technical and safety standards in designing, constructing basements and deep excavations in civil and industrial projects.

Coteccons is the leading expert in basement and underground construction. We ensure both quality and safety of works by utilising our expertise and experience in construction methodology and management.

We have adopted the latest ground excavation techniques in the construction of basements. Our engineers and management teams have delivered some of the most complex basements in Vietnam, including six below ground floors on The One project.

“ We have outstanding engineers. ”

COMMITTED TO BUILDING STRUCTURES THAT MEET DESIGN AND QUALITY

When it comes to the building structure, Coteccons is the number one contractor in Vietnam. We have outstanding engineers who deliver in line with the quality and technical standard of the design. At the same time, we ensure the safety and site control of the works is maintained.

On the Landmark 81 project, we showed our capability by building one of the world tallest structures utilising advanced equipment and technology for structural development.



“ We always want the perfect finish to our projects. ”

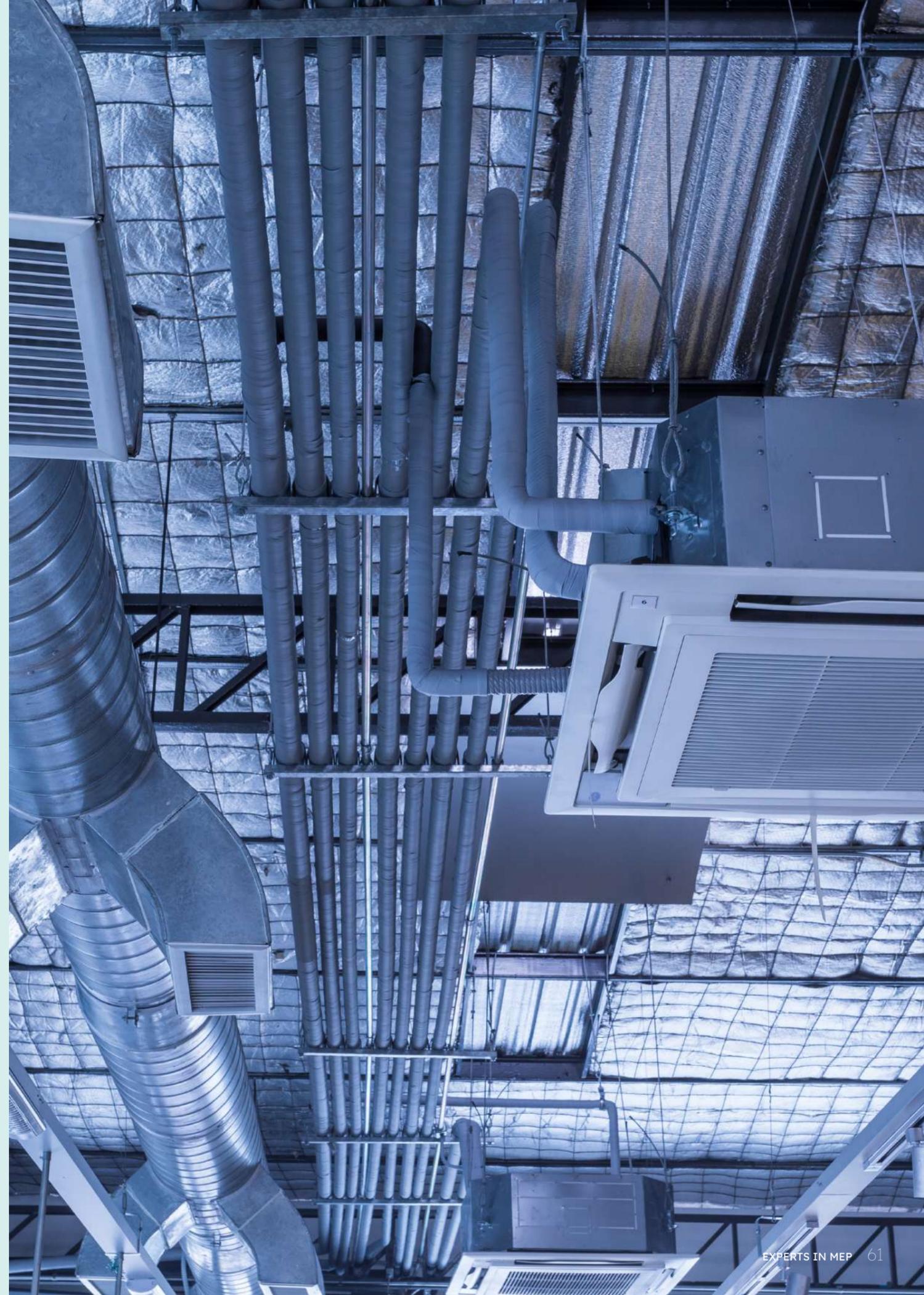
When it comes to internal or external surface finishing, we have demonstrated that we lead the industry in the quality of finish. To achieve a high-quality finish, the preparation work and compliance with the procedure and technical specifications are prerequisites that Coteccons has mastered.

We have successfully applied specialist finishes using the latest products and technology to ensure surface finishing meets our clients' expectations. Coteccons has also successfully used prefabricated wall panels to improve the quality of the wall finishing and enhance overall construction performance.



Coteccons is specialised in designing, supplying and installation of MEP for major projects including infrastructure, civil engineering, high-rise buildings, hotels & offices, and industrial facilities.

The mechanical, electrical and plumbing (MEP) capabilities allow us to deliver the most demanding projects. To ensure that progress is in line with overall construction, we utilise advanced techniques such as BIM in workload calculation and drawings to mitigate any conflicts during installation.



2022 IN HIGHLIGHTED NUMBERS



25,000
VND BILLION

Value of new contracts signed in 2022 following winning bids for more than 50 projects

14,537
VND BILLION

Revenue in 2022, growing 60% year-on-year, marking a leap after only 2 years of changing business strategy



65
PROJECT



Projects delivered by Coteccons during the year. Most of these were commissioned by existing clients. This reflects the high level of customer satisfaction and trust in the Company

18,967
VND BILLION
Total assets

36%

Total asset growth over the previous year

8,214
VND BILLION
Owner's equity

17,000
VND BILLION

Backlog for 2023



2,262
HUMAN RESOURCES

Coteccons' direct human resources

NEARLY 200,000
LABORERS

Cumulative number of workers at the construction site of Coteccons and Unicons



29,000,000
HOURS



Total hours of occupational safety. There were no occupational safety incidents at Coteccons' construction sites

32,850
HOURS



Total training - coaching hours

10,175
TREES

Contributions to afforestation and ecosystem restoration projects in Quang Binh



Investor: Vingroup

Type of project: Residential

STAGE 1

Scale: 40 ha

Package: Central 3, Landmark 1, Central 3, Landmark 1, Landmark 2, Park 2, Park 3, Park 4, Park 5, Park 6, Park 7, Vinmec

Construction time: Park 02: June 2016 - June 2017
Park 03 & Park 04:
July 2016 - September 2017
Park 07: June 2016 - August 2017

STAGE 2 - Landmark 81

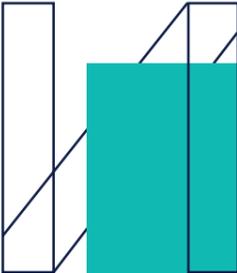
Scale: 81 floors, height of 461 m

Package: Landmark 81 (Piling, basement & basic finishing)

Construction time : June 2016 - March 2019

VINHOMES CENTRAL PARK

Investor:	Vingroup (Vietnam)
Type of project:	Residential
Scale:	~ 1000 Villas + Central Park + Internal park
Construction time:	March 2023



VINHOMES DREAM CITY





ECOPARK CT21-22 RESIDENCES

Investor:	Ecopark Corporation Joint Stock Company (Vietnam)
Type of project:	Residential
Scale:	<p>2,3 ha Total construction area of more than 15,500 m2, Total floor area of more than 280,000 m2. Including 8 tower blocks, 6-40 floors high: - L1 and L2 towers are 40 floors high. - R1 tower is 39 floors high, R2 tower is 36 floors high, R3 tower is 33 floors high. - Apartment blocks B1, B2, B3 are 6 floors high. - The two-storey common podium serves as a shophouse commercial service area. Construction time: Expected 06/2025</p>
Construction time:	Expected 06/2025



DIAMOND CROWN HAI PHONG

Investor:	Doji Land - Doji Group (Vietnam)
Type of project:	Apartment - hotel - commercial complex
Scale:	1,3 ha including 2 towers: 1 45-storey hotel tower 1 39-storey apartment tower 3 basements with an area of 38.000 m ²
Construction time:	July 2022 - September 2023

Investor:	Viettel Group
Scale:	9 floors, 1 basement
Package:	General Contractor
Type of project:	Commercial Building
Construction time :	October 2018-May 2019

VIETTEL HEADQUARTER





Investor:	Joint venture between VinaCapital, Chow-Tai-Fook (HongKong) Group and The Suncity Group (Macau)
Scale:	Casino + Podium (3 floors; 16,600 m ² /floor) New World Hotel (18 floors; 260 keys; 2,563 m ² /floor) All Suites Hotel (21 floors; 125 keys; 2,170 m ² /floor)
Package:	General Contractor
Type of project :	Hotel & Resort
Construction time :	August 2017 - March 2019

CASINO HOIANA

19 months
Construction time

HO TRAM STRIP BA RIA VUNG TAU

164 ha
Scale of project

47 months
Construction time of 2 stages

STAGE 1

Investor:	Asia Coast Development Ltd. (ACDL)
Scale:	5-star hotel, game area, luxury resort, restaurants, golf course and spa service,...
Package:	General contractor design and construction (D&B)
Type of project:	Hotel & Resort
Construction time:	October 2010 - December 2012

STAGE 2

Investor:	Asia Coast Development Ltd. (ACDL)
Scale:	164 ha
Package:	General contractor design and construction (D&B)
Type of project:	Hotel & Resort
Construction time:	February 2017 -December 2021

VINFAST AUTOMOBILE PRODUCTION COMPLEX

06 months
Construction time

Investor:	Vingroup
Scale:	350 ha
Package:	General contractor for reinforced concrete, finishing, steel structures and MEP
Type of project:	Industrial
Construction time:	October 2017



HOA PHAT DUNG QUAT

Investor:	Hoa Phat Dung Quat Steel Joint Stock Company
Scale:	Finished structure, infrastructure, characteristics and mechanics (bolts, plates)
Type of project:	Industrial



THANG LONG – TESA HAI PHONG ADHESIVE TAPE PRODUCTION FACTORY

Investor:	Tesa Group (Germany)
Scale:	70.000m ²
Type of project:	Industrial
Construction time:	Expected May 2023



LEGO MANUFACTURING VIETNAM (LMV)

Investor:	LMV - Lego Group (Denmark)
Scale:	- Construction, structural, mechanical and electrical and finishing - 5 subdivisions with a construction floor area of 163,000 m ² (GFA). - The project land area is 44ha wide
Type of project:	Industrial
Construction time:	November 1st, 2022 - Expected August 2024



HANOI NOI BAI INTERNATIONAL AIRPORT TERMINAL 2

26 months
Construction time

140,000 m²
Scale of project

Investor:	Northern Airports Corporation
Scale:	140,000 m ² including 1 basement and 4 floors
Package:	Construction of the main passenger terminal
Type of project:	Infrastructure
Construction time :	August 2012 - October 2014



ROAD CONSTRUCTION AT PHU LY HA NAM

18 months
Construction time

Investor:	FCC Infrastructure, JSC.
Scale:	23 km National Highway 1 sidetrack Phu Ly City and reinforcing road surface on Highway 1 section Km 215 + 775 ÷ Km 235 + 885
Package:	BOT (Build - Operate - Transfer)
Type of project :	Infrastructure
Construction time :	December 2014 - June 2016





HONG NGOC - PHUC TRUONG MINH GENERAL HOSPITAL

88,717 m²
Scale of project

Investor:	An Sinh - Phuc Truong Minh Co.,Ltd
Scale:	88,717 m ² with 2 basements and 16 floors
Package:	Structure work, MEP Work
Type of project:	Hospital

VINUNI – GIA LAM DISTRICT

20,000 m²
Scale of project

Investor:	Gia Lam Urban Development and Investment Company Limited
Scale:	20,000 m ²
Package:	Construction of foundation, rough tunnel and basic completion of Main Building and Student Dormitory
Type of project:	School



THE CANADIAN INTERNATIONAL SCHOOL LAO CAI

27,872 m²
Scale of project

Investor:	Khoi Nguyen Education (Vietnam)
Scale:	27.872m ² , including 04 blocks, football field and water supply and drainage system
Type of project:	School
Construction time:	October 2022



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