



COMPANY PROFILE 2022





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FOREWORD

We thank you for this opportunity to present the Coteccons company profile.

Coteccons mission is built around world class construction services in an integrated model including design, engineering and delivery to create maximum value for our clients. We have an unparalleled track record delivering best-in-class projects for some of Vietnam's most prestigious developers with time and cost certainty. Coteccons commits to inherit the value and achievement of 17 years of rich history and continues maintaining and strengthening this mission for the benefit of our stakeholders based on excellence in performance.

At the heart of everything we do is our people. We are developing talent, training, inspiring and keeping enhancing the experience of employees of Coteccons and our partners to strengthen their engagement as well as fulfill their potential.

With over 1800 highly skilled and experienced staff across all construction disciplines, we are passionate about educating our workforce and delivery partners to the best standards so that our clients get the highest caliber professionals delivering their projects.

Our commitment to Health and Safety is paramount and based on a zero-tolerance approach to risk management, continuous behavioral training and personal commitment of all who work for Coteccons. By continually improving the way we work, we understand and reduce the risk levels for our employees and all our stakeholders.

Our dedication to innovation is constantly developing through our in-house Research & Development Group. Bringing together the company's most innovative people and respected industry experts, the R & D group proactively devises and adopts industry-leading innovations, technologies and processes for the benefit of our clients. We see Coteccons at the forefront in technology and advancing the innovation agenda in construction as a pioneer in this field.

We are confident of building a prosperous and sustainable future for all our stakeholders and believe our commitment, passion and strong financial position differentiate us uniquely from our competitors. We look forward to the opportunity of working with you to deliver an outstanding service as a trusted partner.

We thank you again for considering Coteccons as a delivery partner for your project and we wish you health, success and prosperity.

Yours sincerely,

Bolat Duisenov

CHAIRMAN

**Vietnamese name:**

Công ty cổ phần Xây dựng Coteccons

English name:

COTECCONS CONSTRUCTION JOINT STOCK COMPANY

Abbreviated name:

COTECCONS

Business Registration Certificate:

0303443233 issued for the 1st time by Ho Chi Minh City Department of Planning and Investment on August 24th, 2004.

Total owner's equity:

USD353 million (three hundred and fifty three million US Dollar)

Total assets:

USD628 million (six hundred and eight million US Dollar)

Address:

236/6 Dien Bien Phu Street, Ward 17, Binh Thanh District, Ho Chi Minh City.

Phone: (84-28) 3 5142255/66 Fax: (84-28) 3 5142277

Email: contact@coteccons.vn

Website: www.coteccons.vn

Trading name:

Shares of Coteccons Construction Joint Stock Company

Ticker:

CTD



“

**We are Cotecons.
We are Building Futures.**

”



OUR PURPOSE

BUILDING FUTURES

At Cotecons, we believe that construction is not about the height that defines how great wonder is. But it's how long it could last. It is not made of bricks and mortar, also. We build by technology, determination, and passion.

We are passionate about transforming lives. And we believe that good business means a better world.

People, no matter where they are, can continue to count on us, those who will keep pushing beyond what others thought impossible.

We realize visionary and imaginations so that new life begins where we build,

Aiming to create a better tomorrow

To make an impact on the world

To make an impact that sustainable for all

Today, tomorrow, and into the future

That's why we come to work every day

We are Cotecons

We are Building Futures



OUR CORE VALUES

01

SAFETY & QUALITY

Impeccable quality, safety and on-time delivery.

02

RESPECT FOR PEOPLE

Mutual understanding and mutual support in the team. We are uncompromising in our loving life of people and value of community. FAIRNESS and KINDNESS.

03

INTEGRITY

Honesty and transparency.

04

PASSION

We use our drive and commitment to energize, engage and inspire others. Deserved recognition in Vietnam and in the world.

05

CARING

Caring for the interests of stakeholders and providing professional growth and prosperity of our employees.

06

COURAGE TO GO BEYOND

We are entrepreneurial and thus take risks, reach beyond boundaries and experiment, constant striving for excellence.

07

INNOVATION

We develop and apply world-class technology. We listen, learn, and seek out the best ideas. We attack complacency and continually improve.

08

CUSTOMER FOCUS

Business success of our clients.

09

SUSTAINABILITY

Be responsible for green protection and sustainable development for the future.

WHO WE ARE

01

Spirit of entrepreneurship

05

We say what we do and
we do what we said

02

Intense customer focus

06

Listen actively.
Communicate in a
timely. Never undermine
colleagues

03

Strong knowledge of our
business, construction
industry

07

Demonstrate integrity.
Exercise the highest level
of professional and ethical
behavior

04

Respecting construction
works

08

Clear affinity for the
Coteccons' purpose,
values, and culture

COTECCONS

THE LEADING CONSTRUCTION COMPANY IN VIETNAM

Founded in 2004, Coteccons Group has successfully grown in both size and reputation for delivering world-class projects, including Residential, Commercial, Hospitality, Infrastructure, and Industrial. By investing in modern construction practices and management techniques to ensure that, we remain at the cutting edge of our industry.

Coteccons started in 2004 from privatising a member company of Fico Corporation. Listed on the Vietnam stock market in early 2010, today we have owner's equity of USD353 million.

Our policy of research and development from materials to technology is one of the key benefits to clients that not only ensure quality but timely delivery of projects.

One of the milestones in Coteccons' development is our ability to offer clients a Design and Build option, including a full turnkey approach to projects. We will continue to focus on the D&B model to improve the value chain in the construction industry.

Coteccons covers design management, construction, material and equipment supply, providing a comprehensive and optimal solution for our clients' projects.

Given our financial capacity, our experienced team of engineers, architects, experts, technicians, and the proven ability to mobilise resources from our subsidiaries. Coteccons is the contractor of choice in Vietnam.

USD 353 million
Owner's equity



Coteccons

Coteccons built its reputation by pioneering in creating standards and conquering memorable milestones in Vietnam's construction industry.



LANDMARK 81

One of the tallest building in the world and built by Coteccons

**WE ARE CONSTRUCTING
PROJECTS LOCALLY
AND INTERNATIONALLY**

1,800+

Coteccons Staff

400+

PROJECTS ACROSS VIETNAM

INTERNATIONAL EXPERIENCE

Laos Myanmar Cambodia





With substantial financial potential and strict standards, Coteccons is always committed to safe construction, completing projects on schedule with outstanding quality.

We are the first choice as a contractor for demanding projects such as Ho Tram Strip, Vivocity, City Garden, Landmark 81, and Diamond Island.

We are confident of being the leading construction company in Vietnam

TOTAL ASSETS
OWNER'S EQUITY
(USD MILLION)



13% PER YEAR
Revenue
Average growth from 2013 to 2020

18% PER YEAR
Assets
Average growth from 2013 to 2020

2004

Converting operation model into Cotec Joint Stock Company under the Decision No. 1242/QĐ-BXD dated 30 July 2004 signed by the Minister of Construction.

2009-2011

Starting Coteccons office building 100% owned by Coteccons on 10 May 2009.

Listing and trading Coteccons stock (CTD code) on Ho Chi Minh City Stock Exchange (HOSE) on 20 January 2010.

Signing the general contractor for the Grand Ho Tram Casino Complex, the largest and most modern casino in the region invested by Asia Coast Development Ltd. (ACDL) on 8 September 2011.

2015-2017

Dealing with many large D&B contracts. Marking a record high growth in revenue and profit.

Constructing the Landmark 81 project, one of the tallest buildings in the world.

Starting the Hoi An Casino project with a total value of nearly USD300 million in August 2017.

2006-2008

Collaborating in major projects of RMIT University, The Manor, Grand View, etc.

Attracting investment from large funds of Dragon Capital, Indochina Capital, Tainan Spinning. Increasing charter capital to USD5 million.

Conquering high-end real estate market with typical projects of Ho Tram Sanctuary, River Garden, The Center Point, etc.

2012-2014

Signing a strategic cooperation agreement with Kustocem Pte. Ltd. (Singapore) to issue 10,430,000 shares (equivalent to USD25 million).

Raising the stake of Coteccons in Unicons to 51.24% and officially operating under the corporation model.

Initially gaining success in the Design & Build (D&B) model. Many D&B contracts have been signed with big investors such as Masteri Thao Dien, Regina, etc.

2018-2020

Completed The Landmark 81 project, a national symbol and one of the Top 10 highest towers in the world.

Completed Vinfast automobile production complex with a record time of 12 months of construction.

Coteccons continues to maintain its position as the No. 1 private enterprise in the construction industry, marking the 7th consecutive year that Coteccons has lead this ranking and Coteccons is also honoured in the Top 50 most excellent and largest enterprises in Vietnam in 2019.

In 2020, ranked as one of the leading contractors in Vietnam.



COTECCONS' OWNERSHIP



USD **144** million
Total assets

USD **68** million
Owner's equity

A leading industrial construction company who has delivered some of the largest industrial complexes in Vietnam.

Unicons was established in 2006 as a Joint Stock Company, with a current total assets of USD137 million. In 2016, after a continual increase of ownership ratio, Coteccons officially acquired 100% of Unicons' authorised capital.

The company's strength is their team of talented professionals who are innovative and dynamic in their approach to ensuring the successful delivery of industrial projects across Vietnam.

Unicons has confirmed its position in the market by remaining in the top largest private construction companies in Vietnam with an average annual growth rate of over 20%. Unicons has continued to grow and now is regarded as the contractor of choice when it comes to industrial projects.

They continue to deliver outstanding support to their local and international clients through project management, innovation, value engineering and unbeatable access to construction resources.

Unicons is highly experienced in obtaining LEED and Green Building certification for clients.

COVESTCONS

COTECCONS' OWNERSHIP



USD **90** million
Total assets

USD **88** million
Owner's equity

Covestcons was officially established on 31 March 2017 with the mission of providing support to our clients by delivering tailored investment and financing solutions, since Coteccons is a trusted partner of clients. Covestcons is also seeking investment in construction-related sectors, such as real estate consultancy and real estate business.



COTECCONS' OWNERSHIP



USD **16** million
Charter capital

FCC's main business field is to build infrastructure, civil and industrial works, road construction, and public utility.

From 2014, the FCC started to implement an investment project to build the National Highway 1 section which avoids Phu Ly City and reinforced the road surface section Km215 + 775 ÷ Km235 + 885, Ha Nam province in the form of BOT contract worth more than USD86 million. The project has been conducted ahead of schedule, put into operation and started toll collection from November 2016. Although this is just a medium scale project, the capacity in infrastructure construction of Coteccons, in particular, and that of the FCC, in general, has initially been built and confirmed. This project is a stable launch platform for Coteccons to participate in more and more infrastructure projects in the future. Currently, FCC is proactively looking for researching and developing other critical infrastructure projects, contributing to promoting economic development changing the country's outlook as well as responding to the whole Group's sustainable development goals.



COTECCONS' OWNERSHIP



VND **5** billion
Charter capital

SOLARESCO-1

COTECCONS' OWNERSHIP



VND **2,9** billion
Charter capital

MANAGEMENT BOARD

MR. BOLAT DUSENOV
Chairman

Mr. Bolat Dusenov is the Chairman of the Board of Coteccons Construction JSC, the largest construction company in Vietnam, in 2020. Having been with Coteccons for over eight years as both an investor and a board executive, he is fully committed to delivering the highest quality standards across the company to create value for our clients.

He is focused on building a healthy future for Coteccons by enhancing the business strategy and ensuring that safety remains a core part of our business and that we meet the expectations of our clients.

Also, Mr. Bolat Dusenov is the co-founder and CEO of Kusto Vietnam. This private equity fund has contributed to the success of many market leaders of the country by providing necessary growth capital. He has also served as a BOD member in several private and public companies and managed investments over USD1 Billion.

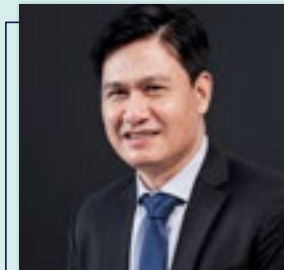


MR. VO HOANG LAM
CEO



Mr. Vo Hoang Lam has been with Coteccons since the company's inception, and throughout that time, he has held several significant positions at Coteccons, including Site Manager, Division Director, and Project Director. He has approximately 17 years of expertise in working, directing, and operating. He held the title of Deputy General Director of Unicons in 2019 and officially took over as General Director of Unicons on November 1, 2020.

Additionally, he currently serves as Coteccons' Deputy General Director and has been given the trust to run for election to the Board of Directors in April 2022. He has worked with numerous significant investors and partners, both domestically and internationally, and is acknowledged as one of the key figures in guiding Coteccons to overcome difficulties and take the top spot in Vietnam. Along with the Board of Management and the Board of Directors, Mr. Lam will continue to highlight Coteccons' advantages in implementing innovations with the assistance of leading national and worldwide experts in related industries.



MR. PHAM QUAN LUC
Deputy General Director

Mr. Pham Quan Luc has been with Coteccons since its establishment and has held many positions from Site Manager, Division Director, to DCEO. He has worked in various industries: commercial, residential, industrial with typical projects such as The Manor, Ecopark, ITG Phong Phu Da Nang. With more than 19 years of working experience in construction with local and international clients, he brings top-level leadership to the team.



MR. CHRIS SENEKKI
Deputy General Director

Mr. Chris Senekki - Former General Director of Turner Construction Company in Vietnam, has over 22 years of experience in the construction field, known for many international and domestic projects such as Qatar Petroleum, BOT Larnaka Port, Marina & BOT New Larnaka International Airport (Cyprus), Porsche Autohaus (HCMC), Hilton Saigon Hotel...



MR. NGUYEN NGOC LAN
Deputy General Director

Mr. Nguyen Ngoc Lan has over 20 years of experience working in the construction industry. He has been accompanied throughout the formation and development process of Coteccons. In March 2021, he was appointed as Deputy General Director of Coteccons. With his experience in construction techniques, enthusiasm and close relationships with customers, he continues to dedicate his capabilities, and with the management board of the company maintain the leading position of Coteccons and develop a good partnership with customers.



MS. PHAM THI BICH NGOC
Deputy General Director

Ms. Ngoc Pham has joined Coteccons since May 2021 as Senior Counsellor of BOD. She holds a Master's degree in Business Administration from Solvay University, Belgium, and has 24-year experience across leading Vietnam corporations such as Techcombank, Masan, Prudential, MGM Grand Ho Tram, Bayer, and, Vietnam Airlines. On top of Human Resource Management, Ms. Ngoc Pham also takes lead in corporate culture & customer experience transformation, localizes training programs that inherit the core values of Coteccons as well as meet the international standards.



AWARDS

2016

The 3rd Prize

Tekla Asia BIM Awards by Trimble Tekla

Top 100

The Largest Enterprises by VietNamNet and Vietnam Report

Top 10

Sustainable Enterprises by Vietnam Chamber of Commerce and Industry (VCCI)

2017

Top 50

Tax-payers in Vietnam

Top 10

Best Annual Reports co-hosted by Ho Chi Minh City Stock Exchange (HOSE), Ha Noi Stock Exchange (HNZ), Investment Magazine and Dragon Capital

Top 40

Vietnam's Most Valuable Brands by Forbes

Top 50/ 8th consecutive years

"Vietnam's best-performing companies"
awarded by Nhip Cau Dau Tu magazine

2018

The No.1 in Top 10 Most Reputable building contractors

An independent report by Vietnam Report

2019

Top 15/ 3rd consecutive years

Vietnam the Best Company by Vietnam Chamber of Commerce and Industry (VCCI)

Top 10 Contractors

Top 10 construction companies in Vietnam 2020

2020

The No.1 in Construction Industry 5th consecutive years

Top 100 Vietnam Best Places To Work 2020 by Anphabe

2021

The No.1 in Top 10 most reputable building contractors

An independent report by Vietnam Report

Top 100 Vietnam Best Places To Work 2021

(Anphabe)

Top 20 company with VNSI

Vietnam Sustainability Index by HOSE



AT COTECCONS, SAFETY IS OUR PRIORITY

Vietnam leading construction HSE team, with local and international experience, gained working on significant projects.

The company has made continuous improvements to create the best working conditions for our employees and to increase productivity and efficiency.

By adopting a Safety by Design approach to a project, we recognise it can achieve a positive impact on a projects safety, quality and delivery.

Coteccons annual investments into health, safety and environment training has helped us to maintain an excellent record within the industry.

At Coteccons, we have formalised management systems and procedures that have been third party certified to ISO 14001:2015, ISO 9001:2015, and ISO 45001:2018 international standards.



Over **390** million Safe -hours

Professional training
on Construction Skills

Dedicated HSE Team
with local and international experience

HUMAN RESOURCES ARE THE MOST VALUABLE ASSET

When you are one of the top construction companies in Vietnam, you need the best people. Therefore, we actively employ from the most prestigious universities in the country the best engineers, architects, designers, graduates, and support staff in the industry.

The Coteccons family has strong work ethics and understand that teamwork delivers the best results. By having an innovative team approach, we often come up with new ideas to improve productivity, quality and safety performance.

Coteccons Academy is part of our DNA everyone who joins Coteccons attends training courses on construction, management, engineering, to general soft skills. Local and international experts deliver our training based on world best practices and techniques within the industry.

3,500

Subcontractors, suppliers,
construction teams are always
getting along with Coteccons

78%

Staff as university graduate and
postgraduate

95,000⁺

Labors

1,800⁺

Engineers & Coteccons Staff



PROMOTE CREATIVITY

Kingdom 101

The application of tole formwork combined with a reinforced frame helps construct the foundation concrete and the entire basement floor while ensuring the uniform structure, simplifying and speeding up the process more than 01 months compared with traditional construction methods. Using Acotec wall panels to replace traditional terracotta brick walls meets the regulations of the Ministry of Construction and the trend of using environmentally friendly materials. As a result, it accelerates the construction progress and ensures the quality required by the Investor and the Customer.



The MarQ

In constructing high-rise buildings, concrete border walls have been successfully applied in many projects, including The MarQ project. The outstanding advantages that concrete border walls bring compared to traditional brick wall construction methods can be mentioned, such as shortening the construction progress, ensuring quality, and minimizing the risk of seepage. Experience in managing complex projects to coordinate the implementation of finishing works between subcontractors smoothly to help limit conflicts to bring the project to the finish line with quality and satisfaction to the Investor and Customers.



Hong Ngoc - Phuc Truong Minh Hospital

Supported the client with value engineering solutions for waterproofing products (using crystal form), reinforcement concrete structure and steel structure optimisation including use of pre-stressed structures.

The Client saved USD1.5 million on project cost.

SUSTAINABLE DEVELOPMENT

At Coteccons, we are committed to bringing influence and sustainable development; operates responsibly with the community, society, and environment, and we call it IMPACTD with the following foundations:

Coteccons Good Will – Join hands with community activities, help disadvantaged people, improve quality of life.

Build the bird's nest: Protect the habitat of urban birds.

Green Marathon Contest: Building a dynamic, healthy community

Coteccons Green: Searching and developing green materials, green energy

Coteccons Next-Gen: Developing education and training talents, future generations



A house under the Coteccons' project
"Home for you" implemented in Quang Tri
province 2021



“

We consider the quality, environment, and occupational health and safety a fundamental requirement when it comes to construction. The management systems within Coteccons have been developed and implemented in line with the latest international standards. Our management systems ensure that we are effective in delivering successful projects for our clients.”

”

ISO 9001:2015 Quality Management



ISO 45001:2018 Occupational Health and Safety



ISO 14001:2015 Environmental Management





OUR DISTINGUISHED FEATURES

COTECCONS INSIDE

- Provide construction measures and solutions that meet environmental sustainability standards;
- Diversify the ecosystem of services and products to optimize benefits for customers through the experience and skills of Coteccons' staff;
- Focus on customer experience through a collaborative process, which will emphasize satisfaction and convenience;
- Enhancing the delivery of added values is a top priority in operating business cooperation, focusing on customers.

PROJECT CONSTRUCTION METHODOLOGY



“BUILDING WITH QUALITY
that supports clients’ sales”

QUALITY

Having gained experience in construction management on some of Vietnam’s best and well-known projects, we have always adopted a high level of quality control and assurance. We work with our clients and other contractors to ensure that we meet their expectations in the finished quality of the project works.

By adopting a robust quality approach, our clients benefit from not only the finished building but also in the knowledge that their customers will end up with having a premium facility.

Certified to the latest quality management standard, ISO 9001:2015.



PERFECT IMPLEMENTATION STRATEGY FOR PROJECTS

Coteccons has earned its leading position in the industry, winning trust from investors and bringing values to clients.

As a result, Coteccons has now become one of few domestic contractors capable of competing with world-famous international construction corporations. Coteccons has and will continue to deliver large-scale projects that require high technical, engineering, safety and quality management standards.

The Coteccons brand has been enhanced by its professionalism, resources and staff capabilities.

General Contractor
M&E Contractor (M&E)
Design and Build Contractor (D&B)
Bid Build Finance and Design Build Finance

“Coteccons always strives to create the highest quality works with the fastest execution time to meet the expectations of customers.”

COTECCONS THE BRAND NAME TRUSTED BY CLIENTS FOR DELIVERY OF D&B PROJECTS

We are the pioneers when it comes to Design & Build (D&B)

When it comes to Design and Build, clients need to have confidence and trust in the capabilities of their contractor. By adapting the Design & Build model, Coteccons can bring outstanding value to our Clients:

Identifying and controlling project risk from design and construction stages (Design - Bid - Build)

One contractor approach with clear responsibility and accountability

Improved planning for faster delivery of projects

Improved quality and safety performance

Enhancing the project brand and improving clients marketing opportunities

Single contractor approach that helps reduce the overall project budget





BUILDING A FIRM FOUNDATION FOR BUILDINGS

Coteccons always prioritises technical and safety standards in designing, constructing basements and deep excavations in civil and industrial projects.

Coteccons is the leading expert in basement and underground construction. We ensure both quality and safety of works by utilising our expertise and experience in construction methodology and management.

We have adopted the latest ground excavation techniques in the construction of basements. Our engineers and management teams have delivered some of the most complex basements in Vietnam, including six below ground floors on The One project.

“We have outstanding engineers.”

COMMITTED TO BUILDING STRUCTURES THAT MEET DESIGN AND QUALITY

When it comes to the building structure, Coteccons is the number one contractor in Vietnam. We have outstanding engineers who deliver in line with the quality and technical standard of the design. At the same time, we ensure the safety and site control of the works is maintained.

On the Landmark 81 project, we showed our capability by building one of the world tallest structures utilising advanced equipment and technology for structural development.





“We always want the perfect finish to our projects.”

When it comes to internal or external surface finishing, we have demonstrated that we lead the industry in the quality of finish. To achieve a high-quality finish, the preparation work and compliance with the procedure and technical specifications are prerequisites that Coteccons has mastered.

We have successfully applied specialist finishes using the latest products and technology to ensure surface finishing meets our clients' expectations. Coteccons has also successfully used prefabricated wall panels to improve the quality of the wall finishing and enhance overall construction performance.

Coteccons is specialised in designing, supplying and installation of MEP for major projects including infrastructure, civil engineering, high-rise buildings, hotels & offices, and industrial facilities.

The mechanical, electrical and plumbing (MEP) capabilities allow us to deliver the most demanding projects. To ensure that progress is in line with overall construction, we utilise advanced techniques such as BIM in workload calculation and drawings to mitigate any conflicts during installation.



HIGHLIGHTED NUMBERS IN 2021

100%
PROJECTS

Completed on schedule.

1,761
PEOPLE

The total number of employees, decreasing by only 2% compared to the beginning of the year.

VND BILLION
27,700

The total value of backlog during the year, equivalent to 44 new winning projects, exceeding the backlog target of VND 25,000 billion set for 2021.



VND BILLION
15,010
Total assets

VND
8,248
Owner's equity

VND BILLION
3,622
The total value of the winning D&B projects, equivalent to 15% of the target backlog of 2021.



10%

Average salary raise rate of the whole Company (the average salary raise rate of the labor market in the past year was 6.3% for domestic enterprises and 6.2% for foreign enterprises).

43%

At the end of the trading session on December 31, 2021, CTD's stock price closed at VND 109,500/share, up by 43% compared to the starting price at the beginning of the year.

77 PROJECTS

currently being deployed by Coteccons and Unicons.

4,355,556 DAYS

Total number of working days on the construction sites.

TOP 10

LARGEST ENTERPRISES
IN CONSTRUCTION
INDUSTRY



TOP 2

BEST PLACE
TO WORK IN
CONSTRUCTION
INDUSTRY

TOP 20

COMPANIES
WITH VIETNAM
SUSTAINABILITY
INDEX (VNSI)

TOP 100

BEST PLACES TO WORK
IN VIETNAM

TOP 500

LARGEST ENTERPRISES
IN VIETNAM



ISO 9001:2014
QUALITY MANAGEMENT
STANDARDS



ISO 14001:2015
ENVIRONMENTAL QUALITY
STANDARDS



ISO 45001:2018
OCCUPATIONAL
SAFETY & HEALTH



38,379,090 HOURS
Total number of guaranteed safe working hours on construction sites

25,536
HOURS

Total number of training hours for the year

FOR
1,500 MEMBER
17 HOURS/
EMPLOYEE

100%
PROJECTS

deployed
with no casualties



02
VND BILLION

Support for the workforce at the construction sites during the peak pandemic period.



USD **202** million
Contract value of stage 1

USD **136** million
Contract value of stage 2

40 ha
Scale of project

Investor:	Vingroup
Type of project:	Residential
STAGE 1	
Scale:	40 ha
Package:	Central 3, Landmark 1, Central 3, Landmark 1, Landmark 2, Park 2, Park 3, Park 4, Park 5, Park 6, Park 7, Vinmec
Contract value:	USD202 million
Construction time:	Park 02: June 2016 - June 2017 Park 03 & Park 04: July 2016 - September 2017 Park 07: June 2016 - August 2017
STAGE 2 - Landmark 81	
Scale:	81 floors, height of 461 m
Package:	Landmark 81 (Piling, basement & basic finishing)
Contract value:	USD136 million
Construction time :	June 2016 - March 2019

VINHOMES CENTRAL PARK



THE MARQ

USD 88 million
Contract value

75,750 m²
CFA

Investor:	NDC AN KHANG JOINT STOCK COMPANY
Scale:	75,750 m ² CFA
Package:	General Contractor
Type of project:	Residential
Contract value:	USD88 million
Construction time :	July 2018 - May 2021



USD 56 million
Contract value

66,066 m²
Scale of project

Investor:	Saigon South Serviced Apartment Co., Ltd. (Mapletree)
Scale:	2 towers of 30 floors with a total floor area of 66,066 m ² building
Package:	Construction and finishing
Type of project:	Residential
Contract value:	USD56 million
Construction time :	June 2016 - December 2017

SAIGON SOUTH SERVICED APARTMENT MAPLETREE





VINHOMES METROPOLIS

USD **112** million
Contract value

3.6 ha
Scale of project

Investor:	Vingroup
Scale:	3.6 ha
Package:	General Contractor
Type of project:	Residential
Contract value:	USD112 million
Construction time:	October 2016 - October 2018



VINHOMES TIMES CITY

USD **113** million
Contract value

150,000 m²
Scale of project

Investor:	Vingroup
Scale:	150,000 m ²
Package:	6 Towers Park 1,2,3,5,9,10
Type of project :	Residential
Contract value:	USD113 million
Construction time :	March 2015 - June 2017



VINHOMES SKYLAKE

1,260 tỷ đồng
Giá trị hợp đồng

2.3 ha
Quy mô dự án

Chủ đầu tư:	Vingroup
Quy mô:	2.3 ha
Gói thầu:	Tổng thầu thi công 02 tòa tháp S1, S2
Loại dự án:	Dân dụng
Giá trị Hợp đồng:	1,260 tỷ đồng
Thời gian thi công:	Tháng 3/2017 - Tháng 12/2018



MASTERI MILLENNIUM

USD **48** million
Contract value

34 floors and **3** basements
Scale of twin towers

Investor:	Thao Dien Investment, Phat Dat Real Estate Development JSC.
Scale:	87,630 m ² , twin towers with 34 floors and 3 basements
Package:	General contractor design and construction (D&B)
Type of project:	Residential
Contract value:	USD48 million
Construction time:	January 2016 - August 2018



THE GOLD VIEW

USD 142 million
Contract value

32 months
Construction time

Investor:	May - Diem Saigon JSC.
Scale:	Total construction area of over 260,000 m ² including 2 basements and 2 towers of 33-storey apartment building combined with Trade Center
Package:	General contractor design and construction (D&B)
Type of project:	Residential
Contract value:	USD142 million
Construction time:	May 2015 - January 2018



MASTERI THẢO ĐIỀN

USD 204 million
Contract value

5.5 ha
Scale of project

27 months
Construction time

Investor:	Thao Dien Investment JSC.
Scale:	5.5 ha including 2 basements, 2 Podium floors and 8 blocks of 43 floors
Package:	General contractor design and construction (D&B)
Type of project:	Residential
Contract value:	USD204 million
Construction time:	July 2014 - October 2016



DIAMOND LOTUS RIVERSIDE

USD**41** million
Contract value

03 towers x **22** floors
Scale of project

Investor:	Phuc Khang Corporation
Scale:	Construction area of Diamond Lotus apartment is 3,200 m², including 3 towers, each tower has 22 floors
Package:	General contractor design and construction (D&B)
Type of project:	Residential
Contract value:	USD41 million
Construction time:	April 2016 - January 2018

DIAMOND ISLAND

USD **115** million
Contract value

26 months
Construction time

Investor:	Kusto Home
Scale:	The project has 02-storey podium with area of 40,500 m ² and 5 towers ranging from 23 floors to 29 floors heights with total floor area of 148,000 m ²
Package:	Design, piling works and structural works (D&B)
Type of project :	Residential
Contract value:	USD115 million
Construction time :	April 2016 - June 2018



VINHOMES THĂNG LONG

USD **112** million
Contract value

205,897 m²
Scale of project

Investor:	Techcomdeveloper JSC. and Vingroup
Scale:	Total floor area of 205,897 m ²
Package:	Construction of the pile, structure of the foundation, the body. Finishing works inside and outside the house. Construction of infrastructure (D&B)
Type of project:	Residential
Contract value:	USD112 million
Construction time :	May 2016 - March 2017





LANCASTER LUMINAIRE

USD 33 million
Contract value

Investor:	Trung Thuy Group and Toshin Development Group (Takashimaya Group – Japan)
Scale:	The project has 27 floors, 4 basements with a scale of 252 apartments, 26,839m2 of offices, 6,630m2 of commercial services.
Package:	Construct the body structure and complete the whole project
Type of project:	Residential
Contract value:	USD33 million
Estimated delivery time:	Quarter II 2022

OPAL SKYLINE BÌNH DƯƠNG

10,200 m²
Scale of project

Investor:	Dat Xanh Group
Scale:	2 blocks of 36-storey tower with more than 1,500 apartments and 24 shophouses, with a total area of more than 10,200 m ²
Package:	General construction
Type of project :	Residential
Start time:	March 2021



ECOPARK SWANLAKE ONSEN

USD **174** million
Contract value

50 ha
Scale of project

Investor:	Ecopark & Nomura
Scale:	50ha, 5 towers divided into 2 blocks
Package:	5 towers R1-R2-R3, L1-L2
Type of project :	Civil
Estimated delivery time:	October 30 th , 2023





EMERALD GOLF VIEW

USD **63** million
Contract value

Investor:	Le Phong Development and Investment Company Limited
Scale:	General contractor for design and construction of 2 basements and 40 floors.
Type of project:	Residential
Contract value:	USD63 million

TROPICAL VILLAGE PHÚ QUỐC

USD 19 million
Contract value

Investor:	Sun Phu Quoc Limited Liability Company
Scale:	Main contractor constructs the rough structure and exterior of 344 villas
Type of project :	Residential





HT-PEARL

USD **43** million
Contract value

8,729 m²
Scale of project

Investor:	HT-PEARL BUILDING HOUSE INVESTMENT CO.,LTD
Scale:	8,728.7m ² of gross floor area
Package:	General contractor of 2 towers of 35 floors
Type of project:	Civil
Contract value:	USD43 million
Estimated delivery time:	December 31 st , 2022



URBAN GREEN

USD **43** million
Contract value

2 ha
Scale of project

Investor:	Kusto Home
Scale:	2 towers of 23 storeys with 735 apartments
Type of project:	Civil
Contract value:	USD43 million
Construction time:	October 1 st , 2023

USD **42** million
Contract value

Investor:	Viettel Group
Scale:	9 floors, 1 basement
Package:	General Contractor
Type of project:	Commercial Building
Contract value:	USD42 million
Construction time :	October 2018-May 2019

VIETTEL HEADQUARTER





USD **61** million
Contract value

10,000 m²
Scale of project

Investor:	Vietsin Commercial Complex Development JSC.
Scale:	10,000 m ² , 1.5 basements and 5 floors
Package:	General Contractor
Type of project:	Commercial
Contract value:	USD61 million
Construction time :	July 2013 - April 2015

SC VIVO CITY HO CHI MINH CITY

HYATT REGENCY HỒ TRÀM RESORT & SPA

9 ha
Scale of project

Investor:	IFF Holdings
Scale:	9,01 ha including a 16-storey hotel block with a capacity of 280 rooms; the Forest Hill Retreat Spa area up to 10,000 square meters
Package:	General construction
Type of project :	Hotel & Resort
Construction time :	April 2009 - November 2011





LE MÉRIDIE RESORT & SPA ĐÀ NẴNG

USD **104** million
Contract value

12 ha
Construction time

Investor:	IFF Holdings
Scale:	12 hectares, the construction density of the whole project is only about 25%, including a 5-star hotel with 320 rooms and villas apartments
Package:	General Construction
Type of project:	Hotel & Resort
Contract value:	USD104 million
Construction time:	April 2021

HYATT REGENCY DANANG RESIDENCES

USD **49** million
Contract value

20 ha
Scale of project

Investor:	Indochina Land
Scale:	20 ha
Package:	General Contractor
Type of project :	Hotel & Resort
Contract value:	USD49 million
Construction time :	April 2009 - November 2011





Investor:	Joint venture between VinaCapital, Chow-Tai-Fook (HongKong) Group and The Suncity Group (Macau)
Scale:	Casino + Podium (3 floors; 16,600 m ² /floor) New World Hotel (18 floors; 260 keys; 2,563 m ² /floor) All Suites Hotel (21 floors; 125 keys; 2,170 m ² /floor)
Package:	General Contractor
Type of project :	Hotel & Resort
Contract value:	USD300 million
Construction time :	August 2017 - March 2019

CASINO HOIANA

USD 300 million
Contract value

19 months
Construction time



PULLMAN SAIGON CENTRE

Investor:	Liberty Corp.
Scale:	1,500 m ² , 3 basements and 24 floors
Package:	General Contractor
Type of project:	Hotel & Resort
Construction time:	November 2010 - April 2012



35 ha
Scale of project

60 five-star villas

Investor:	Nam Hai Resort (Hoi An) Ltd.
Scale:	Area of 35 ha: 60 five-star villas and restaurants, amusement parks, spa services,...
Package:	Construction and finishing
Type of project:	Hotel & Resort
Construction time :	May 2004 - 2007

NAM HẢI RESORT





NOVOTEL RESORT PHÚ QUỐC

USD **24** million
Contract value

14 months
Construction time

Investor:	Phu Quoc Development and Investment Joint Stock Corporation - a member company of CEO Group
Scale:	Total floor area of the villa is 10,000 m ² . Total floor area of the hotel is 28,200 m ²
Package:	General Contractor
Type of project:	Hotel & Resort
Contract value:	USD24 million
Construction time:	October 2014 - December 2015



HỒ TRÀM STRIP BÀ RỊA VŨNG TÀU

USD **234** million
Contract value of 2 stages

164 ha
Scale of project

47 months
Construction time of 2 stages

STAGE 1	
Investor:	Asia Coast Development Ltd. (ACDL)
Scale:	5-star hotel, game area, luxury resort, restaurants, golf course and spa service,...
Package:	General contractor design and construction (D&B)
Type of project:	Hotel & Resort
Contract value:	USD 159 million
Construction time:	October 2010 - December 2012
STAGE 2	
Investor:	Asia Coast Development Ltd. (ACDL)
Scale:	164 ha
Package:	General contractor design and construction (D&B)
Type of project:	Hotel & Resort
Contract value:	USD75 million
Construction time:	February 2017 -December 2021



Investor:	BIM Groups
Scale:	4.5ha
Package:	Hotel with 175 rooms, 41 villas and 6 luxury resort apartments Sky Residences
Type of project :	Hotel & Resort
Contract value:	USD39 million
Estimated delivery time:	December 31 th , 2022

INTERCONTINENTAL HA LONG

USD **39** million
Contract value

REGINA MIRACLE INTERNATIONAL

USD 133 million
Contract value

7.4 ha
Scale of project

Investor:	Regina Miracle International Vietnam
Scale:	7.4 ha
Package:	Workshops, offices, infrastructure and auxiliary items (D&B)
Type of project :	Industrial
Contract value:	Stage 1-5: USD107 million Stage 6: USD26 million
Construction time :	Stage 1-5: June 2014 - August 2016 Stage 6: December 2016 - January 2018





GAIN LUCKY STAGE III

USD **86** million
Contract value

66 ha
Scale of project

Investor:	Shenzhou International Group Holdings Limited
Scale:	66 ha
Package:	General contractor design and construction (D&B)
Type of project:	Industrial
Contract value:	USD86 million
Construction time:	July 2017 - July 2018

USD 66 million
Contract value

105 ha
Scale of project

BROTEX COLORED YARN FACTORY

Investor:	Brotex - China
Scale:	Land area: 105 ha Floor area: 500,000 m ²
Package:	General contractor design and construction (D&B)
Type of project:	Industrial
Contract value:	USD66 million
Construction time:	Stage 1: March 2013 - October 2013 Stage 2: November 2013 - July 2014 Stage 3: March 2015 - October 2015





WORLDON HO CHI MINH CITY

USD **87** million
Contract value

45 ha
Scale of project

Investor:	Shenzhou International Group
Scale:	45 ha
Package:	General contractor design and construction (D&B)
Type of project:	Industrial
Contract value:	USD87 million
Construction time:	Stage 1: October 2014 - February 2015 Stage 2: June 2015 - November 2015 Stage 3: February 2017 - November 2017



HÒA PHÁT DUNG QUẤT

USD **59** million
Contract value

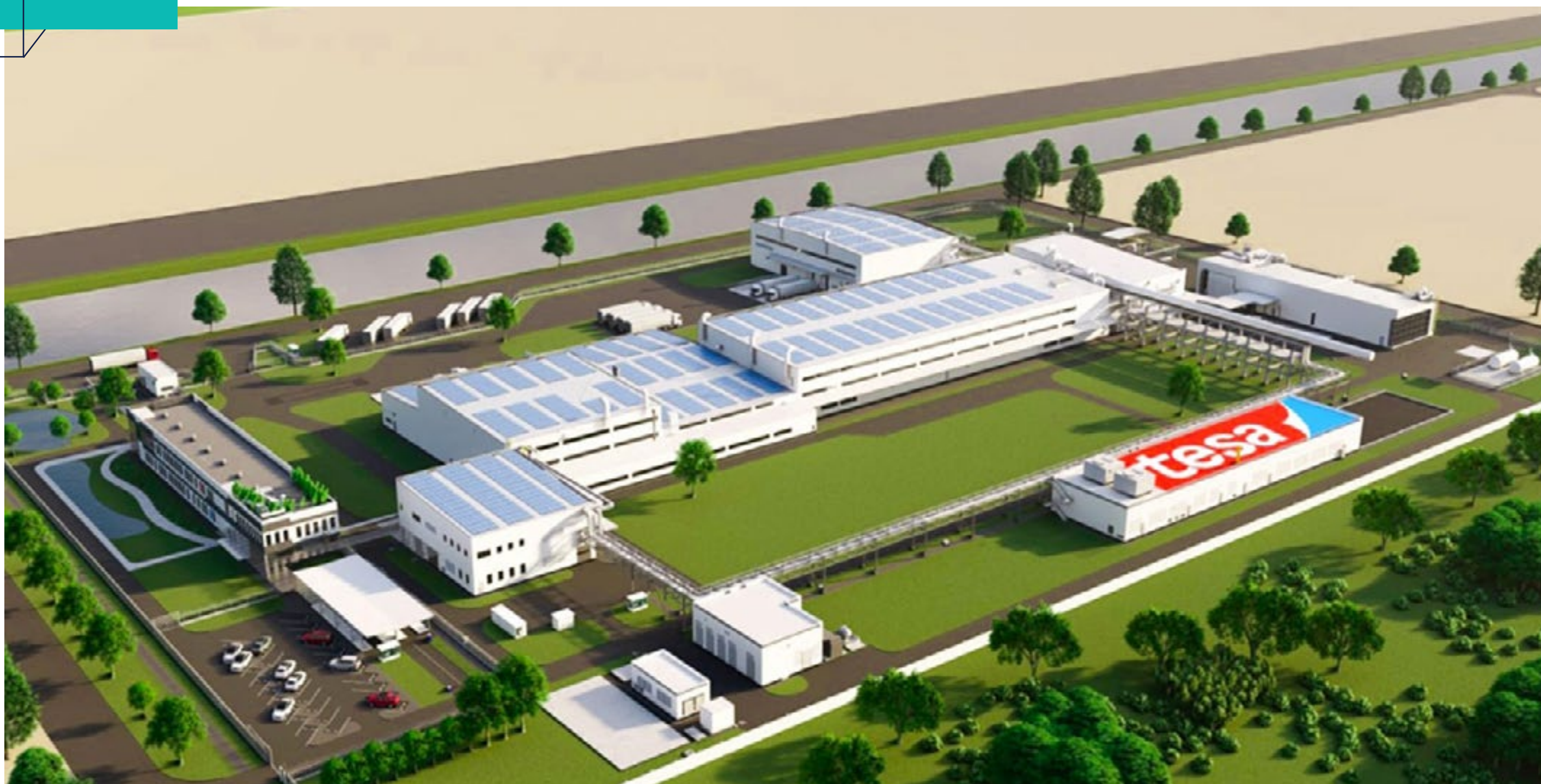
Investor:	Hoa Phat Dung Quat Steel Joint Stock Company
Scale:	Finished structure, infrastructure, characteristics and mechanics (bolts, plates)
Type of project:	Industrial
Contract value:	USD59 million

THĂNG LONG TESA HẢI PHÒNG ADHESIVE TAPE FACTORY

USD 22 million
Contract value

33,000 m²
Scale of project

Investor:	Tesa Site Haiphong
Scale:	Factory, warehouse, office, auxiliary areas, fences, infrastructure with a total construction area of 33,000m ² .
Type of project:	Industrial
Contract value:	USD22 million





HANOI NOI BAI INTERNATIONAL AIRPORT TERMINAL 2

26 months
Construction time

140,000 m²
Scale of project

Investor:	Northern Airports Corporation
Scale:	140,000 m ² including 1 basement and 4 floors
Package:	Construction of the main passenger terminal
Type of project:	Infrastructure
Construction time :	August 2012 - October 2014



USD 88 million
Contract value

18 months
Construction time

ROAD CONSTRUCTION AT PHU LY HA NAM

Investor:	FCC Infrastructure, JSC.
Scale:	23 km National Highway 1 sidetrack Phu Ly City and reinforcing road surface on Highway 1 section Km 215 + 775 ÷ Km 235 + 885
Package:	BOT (Build - Operate - Transfer)
Type of project :	Infrastructure
Contract value:	USD88 million
Construction time :	December 2014 - June 2016





HONG NGOC - PHUC TRUONG MINH GENERAL HOSPITAL

USD **27** million
Contract value

88,717 m²
Scale of project

Investor:	An Sinh - Phuc Truong Minh Co.,Ltd
Scale:	88,717 m ² with 2 basements and 16 floors
Package:	Structure work, MEP Work
Type of project:	Hospital
Contract value:	USD27 million



USD 9 million
Contract value

17,000 m²
Scale of project

Investor:	Dai Quang Minh JSC
Scale:	17,000 m ² with 2 Basements
Package:	General Contractor
Type of project:	School
Contract value:	USD9 million

INTERNATIONAL SCHOOL - ZONE 3



HOA SEN UNIVERSITY OFFICE BUILDING

USD 4 million
Contract value

10,800 m²
Scale of project

Investor:	Hoa Sen University
Scale:	10,800 m ²
Package:	Structural Works and Architectural Works
Type of project:	School
Contract value:	USD4 million



BRITISH VIETNAMESE INTERNATIONAL SCHOOL (BVIS)

USD **5** million
Contract value

30,000 m²
Scale of project

Investor:	Thien Huong Education JSC.
Scale:	30,000 m ²
Package:	Civil and Finishing Works
Type of project :	School
Contract value:	USD5 million



SSIS II

USD3 million
Contract value

15,000 m²
Scale of project

Investor:	Phu My Hung Corporation
Scale:	15,000 m²
Package:	Main Construction
Type of project :	School
Contract value:	USD3 million





7,500 m²
Scale of project

Investor:	United Nations International School of Hanoi
Scale:	7,500 m ²
Package:	Main Works
Type of project:	School



UNIS BUILDING B06 EXTENSION

VINUNI UNIVERSITY GIA LAM TOWN

USD 17 million
Contract value

20,000 m²
Scale of project

Investor:	Gia Lam Urban Co.,Ltd
Scale:	20,000 m ²
Package:	Construction of foundation, basement and finishing work of Main Building and Dormitory
Type of project :	School
Contract value:	USD17 million



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